## IOSCO 34th Annual Conference June 2009, Tel Aviv



Vice Chairman, Fund Industry Committee, Securities Association of China CEO, Morgan Stanley and Huaxin Funds Management Company

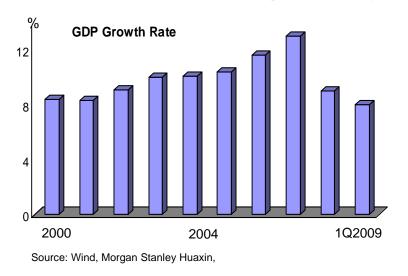
- The Case of China

# **China: An Emerging Transitional Economy**

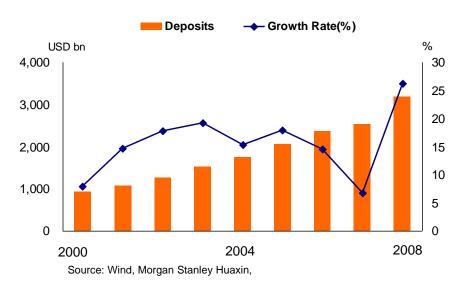
- A Rapid Growing Economy with High Saving Rates
- GDP Growth Drivers
- Increasing Dependence on External Demand

# **China: An Emerging Transitional Economy**

### **China: A Rapid Growing Economy**



## **Savings Kept Increasing at a High Speed**

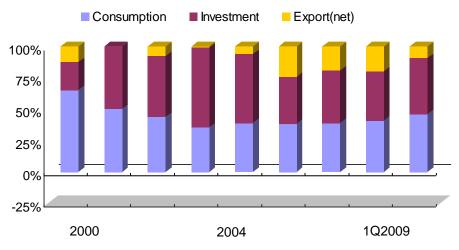


### **Growth Has Been Financed by Savings**

- The economy of China has been growing at 9% on average for the past decade
- 2008 GDP of RMB 30 trillion (USD 4.4 trillion), US\$3380 per capita
- The growth has been financed mainly by domestic savings which increased at a high speed

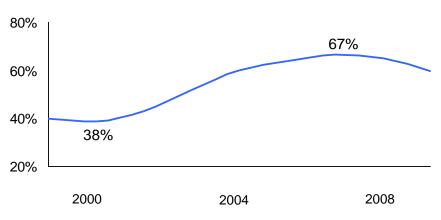
# **China: An Emerging Transitional Economy**

### **GDP Growth Driver Composition**



Source: Wind, Morgan Stanley Huaxin,

## **An Increasingly Opened Economy**



Source: Wind, Morgan Stanley Huaxin,

## **Major Drivers of GDP Growth**

- The investment has been the main driver for the GDP growth
- Consumptions and Exports have increased contributions to GDP growth

# **Increasing Dependence on External Demand**

 Around two-thirds of China's economy is linked to global business

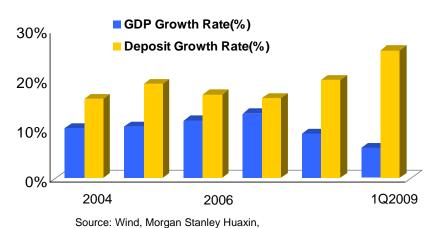
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# **Banking, Finance and Capital Market**

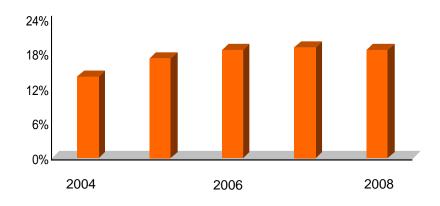
- Banking Sector Has Been Sound and Stable
- Huge Reserves Ensure Supply of Liquidity
- A-Share Market: Relying on Domestic Fund Flows

# **Banking, Finance and Capital Market**

## **Deposits Have Grown with GDP**



#### **Banks Business Has Been Profitable**



Source: Wind, Morgan Stanley Huaxin,

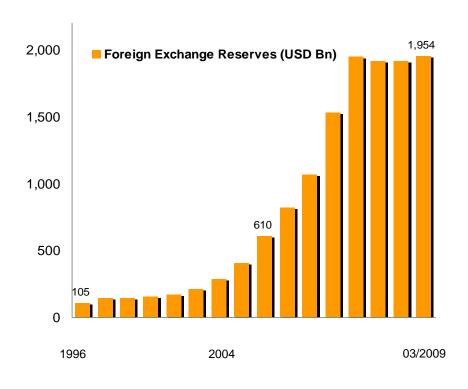
## **Banking Sector Sound and Stable**

- Bank deposits grow rapidly, with an even higher growth rate than GDP
- Bank capital is growing and kept sufficiently high
- As results of banking reform, NPLs ratio dropped from 17% in 2003 to below 5% recently
- Average ROE of listed banks remains above 10%

# **Banking, Finance and Capital Market**

## Foreign Revenue/Capital Accumulates Over Time

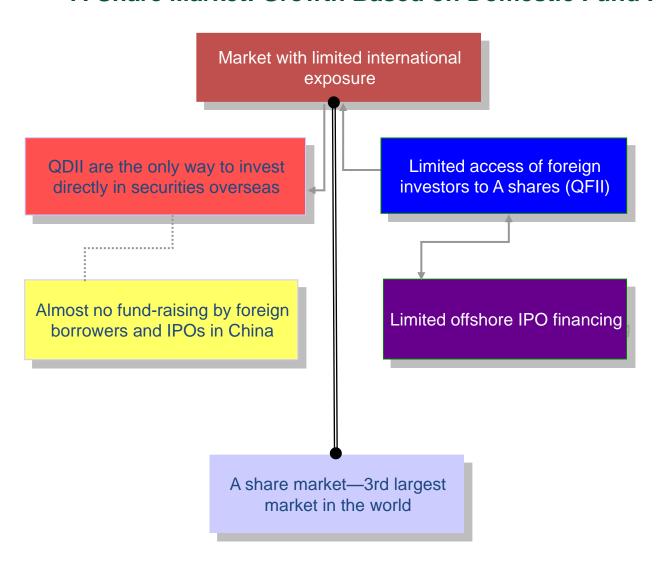
## **Huge Reserves Ensure Liquidity**



- FDI and surplus of Current Accounts make China a net receiver of offshore capital
- There is no access for portfolio investment of foreign capital with exception of QFII
- The economy and financial system does not rely on short term flows of offshore money
- Foreign Exchange Reserves have increased to nearly USD 2 trillion

## **Banking, Finance and Capital Market**

#### A-Share Market: Growth Based on Domestic Fund Flows



- Conversion of State Shares made the market more efficient and transparent
- In 2007, domestic
   IPO 489bn RMB (USD 70bn), overseas
   IPO USD6.9bn
- QFII and QDII as windows for foreign investors going to A-Shares and domestic investors going offshore
- A-Share market the World's 3rd largest by market capitalization

- The Case of China

# **Impacts of Financial Crisis**

Due to China A-Share market's limited exposure to the international capital flows and thanks to China's stable and strong financial sector with dynamic reform and development:

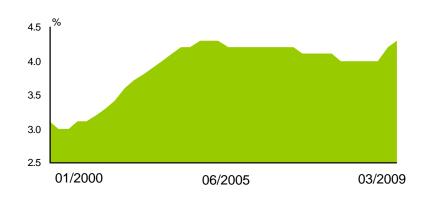
- The direct impact of global financial crisis on A-Share market has been limited
- The indirect impact of the crisis through the performance of the economy, however, has been substantial

# **Impacts of Financial Crisis**

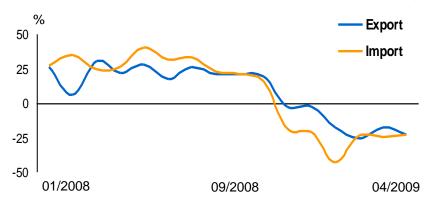
## **FDI Dropped Over the Past Quarters**

# FDI (YTD) 120 80 40 0 -40 1998 2003 1Q2009

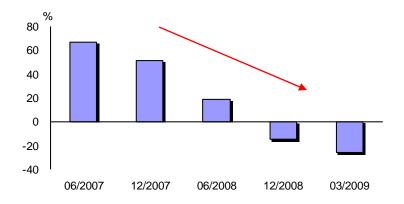
## **Unemployment Rate Soared**



## **Export Went Down Dramatically**



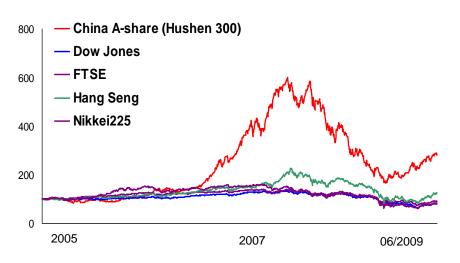
## **Earnings Growth Rate Declined Sharply**



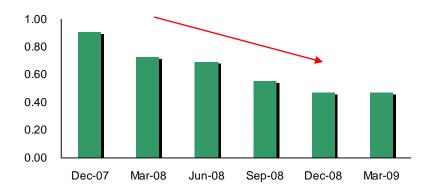
Source: Wind, Morgan Stanley Huaxin,

# **Impacts of Financial Crisis**

## **Investors Confidence Hit by the Crisis**



## **NAV of QDII Funds Dropped Significantly**



Source: Wind, Morgan Stanley Huaxin,

## **Limited Direct Impacts**

- Local securities institutions do not own stakes of offshore securities players
- They cannot trade on offshore securities and derivatives
- Shanghai SE Index lost nearly 70% from its peak in early 2008
- Investors lost their confidence on both domestic and international markets
- QDII funds incurred losses on their offshore markets investment
- QFII moved funds out of A-Share market during the last quarter of 2008
- Some local institutions (banks, insurance companies) suffered losses on their offshore securities investment

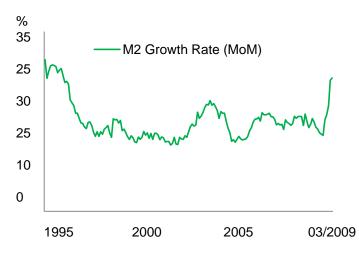
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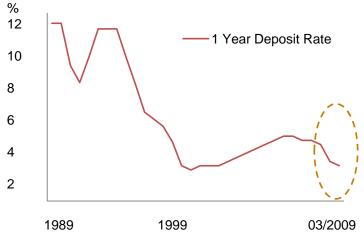
# **Dealing with The Crisis**

- Government Programs to Stimulate the Economy
- Measures by Securities Regulators to stabilize the Market
- Focus on investor Education and Protection

## **Dealing with the Crisis**

## **Monetary Expansion**





## **Fiscal Stimulation**

- A fiscal stimulus total investment of RMB 4 trillion (USD 580bn) with more to follow
- Tax cuts and fiscal subsidies on certain products and services
- Job creating programs
- Programs of promoting certain industrial sectors

Source: Wind, Morgan Stanley Huaxin,

## **Dealing with the Crisis**

#### **Measures**

- Allowing listed companies to buy back their shares
- 2 Encouraging listed companies to pay dividend to investors
- 3 Promoting sustainable financial innovations
- 4 Segregation of clients assets from securities firms proprietary assets
- 5 Promoting KYC rule and reinforcing information disclosure at points of sales

## **Effectiveness**

- Helped to stabilize the market and restore investors confidence
- 2 Leading investors to focus on value investing
- 3 Acceleration of opening a Second-Tier Market with new investment opportunities
- Preventing misappropriation of clients assets, reducing potential investment and liquidity risks
- 5 A more transparent market with more confident clients

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