Globalisation of Markets

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Presentation to:
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Domestic market capitalisation $655 billion
Overseas market capitalisation $191 billion
Total market capitalisation $846 billion
Net Assets $165 million
Revenue $190 million
ASX Mkt Cap $1.2 billion
### ASX is an Electronic Market

*ASX has strong track record in technological innovation*

<table>
<thead>
<tr>
<th>Service</th>
<th>System</th>
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<tbody>
<tr>
<td>Equities, Warrants &amp; Interest rate securities trading</td>
<td>SEATS</td>
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<td>Securities clearing &amp; settlement</td>
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<td>Options trading</td>
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<td>CAP</td>
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<td>Customer Interface</td>
<td>MAPS Signals</td>
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<td>Code</td>
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The Australian Market - *Evolution*

**Market Structure**

- **Resources** no longer underpin Australian market
Direct retail share ownership in Australia has doubled since 1997.

CGT & stamp duty changes → room for further growth.
MSCI World Index Weights

Australia 1.19%
Asia-Japan 1.66%
Japan 13.41%
N.America 51.11%
Europe 32.54%
Alternate Trading Systems & Exchanges

Participant Shareholders
- Dow Jones
- Morgan Stanley
- J P Morgan
- Warburg Dillon
- UBS
- American Century
- Reuters
- E*Trade
- Instinet
- UBS
- Goldman Sachs
- Lehman Brothers
- Donaldson Lufkin & Jenrette (DLJ Direct)
- Merrill Lynch
- GE Capital
- CNBC
- Goldman Sachs
- Salomon Smith Barney
- Discover
- Dreyfus
- Sunguard
- Knight
- Charles Schwab
- Spear, Leeds & Kellogg
- Fidelity
- PaineWebber (undisclosed terms)
- Bloomberg
- Dreyfus
- Group Arnault
- Waterhouse
- Datek
- PaineWebber (undisclosed terms)

ASX
- Chicago Stock Ex.
- eSession
- 4.30 to 6.30
- New York Stock Ex.
- NASDAQ
- SelectNet

Night Trading Network
- Liquidity (TIBCO/IXnet)
- Night Trading Network

Primex Trading (June 2000)
- Brut (aka Brass Utility)
- Strike (merging)

REDIbook
- Attain
- Tradebook
- Island
- NexTrade
- Archipelago
- Optimark
- Tradepoint (UK)

28%
16%
16.4%
### ASX Products & Services

**Meeting customer demands**

<table>
<thead>
<tr>
<th></th>
<th>Retail Debt Market</th>
<th>Wholesale Debt</th>
<th>Equities</th>
<th>Warrants</th>
<th>Options</th>
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Global Alliances

- Standard & Poor’s
- Singapore
- Bloomberg / ASX Global Order Routing Network
- Nasdaq
- Regulation S / CHESS Depository Instruments
ASX Market Integrity

*Market integrity is crucial*

- Company listing rules
- Broker business rules
- Tribunals
- Surveillance
- Investigation & enforcement
- Supervisory board (majority of external directors)