

Montréal, July 29th, 2019

BY EMAIL: consultation-02-2019@iosco.org

Giles Ward
International Organization of Securities Commissions (IOSCO)
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Re: Public Comment on Issues, Risks and Regulatory Considerations Relating to Crypto-Asset Trading Platforms CR02/2019 (May 2019, “**Report**”)¹

Dear Sirs and Madams, and distinguished members of the Board:

We would like to thank the Board for the opportunity to make comments on issues, risks and regulatory considerations relating to crypto-asset trading platforms (“**CTP**”).

Introduction

Jointly with Mr. Drew Dorweiler² of IJW & Co. Ltd., Mr. David Durand³, lawyer and member of Durand Morisseau LLP, has had the honour of:

1. speaking before the Canadian Standing Committee of Finance (“**FINA**”) in the month of June 2018 and was invited with Mr. Dorweiler to submit a report thereto, entitled “*Don’t block the blockchain: How Canada can guard against money laundering while maintaining global competitiveness*”⁴ on July 10, 2018; such within the context of Canada’s statutory review of the *Proceeds of Crime (Money Laundering) and Terrorist Financing Act*⁵. In the month of November 2018, FINA tabled its Report⁶ in the House of Commons on November 8, 2018, to which the Government of Canada provided its Response⁷, wherein it concluded, as it pertains to virtual currencies (amongst other actions referred to in Chapter 4 of said Response):

“[...] Businesses that provide VC-related financial services, such as exchange and value transfer services, will be deemed financial entities or money services businesses (MSBs). As required of current MSBs, businesses dealing in VC will need to implement a full compliance program, identify their clients, keep records, report certain financial transactions, and register with FINTRAC. With respect to “crypto wallets”, it should be noted that the proposed regulations are function-based and would ensure that businesses that provide associated financial services, such as value transfer or exchange services in/out of their clients’ wallets, would be subject to the same AML/ATF regulations as MSBs. [...]”

¹ <https://www.iosco.org/library/pubdocs/pdf/IOSCOPD627.pdf>.

² <https://ca.linkedin.com/in/drewdorweiler>.

³ <https://ca.linkedin.com/in/daviddurandavocat>.

⁴ <https://www.ourcommons.ca/Content/Committee/421/FINA/Brief/BR10007367/br-external/IJWAndCoLtd-2018-09-17-Updated-Final-e.pdf>.

⁵ (S.C. 2000, c. 17), available at: <https://lois-laws.justice.gc.ca/eng/acts/P-24.501/>.

⁶ <https://www.ourcommons.ca/DocumentViewer/en/42-1/FINA/report-24/>.

⁷ https://www.ourcommons.ca/content/Committee/421/FINA/GovResponse/RP10326634/421_FINA_Rpt24_GR/421_FINA_Rpt24_GR_PDF-e.PDF.

On July 10th, 2019, the Government of Canada released its *Regulations Amending Certain Regulations Made Under the Proceeds of Crime (Money Laundering) and Terrorist Financing Act, 2019* (SOR/2019-240), in which a “virtual currency” was defined as a “(a) a digital representation of value that can be used for payment or investment purposes that is not a fiat currency and that can be readily exchanged for funds or for another virtual currency that can be readily exchanged for funds; or (b) a private key of a cryptographic system that enables a person or entity to have access to a digital representation of value referred to in paragraph (a).”⁸

2. Submitting the foregoing FINA brief along with additional comments⁹, Schedule 1, to the various Canadian securities regulators (each of provincial jurisdiction); such within context of a Joint CSA/IIROC consultation, entitled Consultation Paper 21-402 - Proposed Framework for Crypto-Asset Trading Platforms¹⁰.

Mr. Marc-Alexandre Poirier of Map Legal¹¹ is a lawyer and advisor to technology and growth companies in Canada, and the author of several articles on various aspects of Canadian law.¹²

Preliminary Observations

In reviewing IOSCO’s Report, the undersigned respectfully wish to draw your attention to the following matters, which given their importance, merit further consideration:

1. There is significant uncertainty and confusion surrounding the characterization of crypto-assets as regulated securities or financial instruments. As a result, IOSCO should provide additional guidance or an analysis of the criteria that should be used by regulatory authorities in determining which crypto-assets fall within the scope (or definition) of a “security”, as not doing so¹³ could result in mischaracterization of crypto-assets as securities. It is respectfully submitted that by providing guidance on the methodology to be used to characterize crypto-assets, it would allow to: (i) build consensus amongst regulatory authorities as to how to characterize crypto-assets as securities (or not), and (ii) avoid divergent decisions by administrative and/or judicial authorities (i.e., regulatory authorities).
2. IOSCO should address issues that, even where trading a crypto-asset (which is not characterized as a security), CTPs give rise to consumer and investor protection considerations, which ought not be cast aside based merely on such characterization.¹⁴ National regulators should be encouraged to

⁸ Available at: <http://www.gazette.gc.ca/rp-pr/p2/2019/2019-07-10/html/sor-dors240-eng.html>.

⁹ https://www.osc.gov.on.ca/documents/en/Securities-Category2-Comments/com_20190515_21-402_duranddorweilerd.pdf (dated May 15, 2019) and additional comment letters are available at: <https://www.osc.gov.on.ca/en/59631.htm>.

¹⁰ https://www.osc.gov.on.ca/documents/en/Securities-Category2/csa_20190314_21-402_crypto-asset-trading-platforms.pdf.

¹¹ <https://www.linkedin.com/in/mapoirier/>.

¹² “Employer monitoring of the corporate e-mail system: how much privacy can employees reasonably expect?”, (2002) 60(2) University of Toronto Faculty of Law Review; “Analysis of the Interaction between Security under Section 427 of the Bank Act and Provincial Law: A Bijural Perspective”, Revue du Barreau du Québec (Quebec Bar Review), Vol. 63, No. 2.

¹³ Reference is made to the bottom of page 2 of the Consultation, wherein it is written: “[f]inally, this Consultation Report does not include an analysis of the criteria that is used by regulatory authorities to determine whether a crypto-asset falls within its remit. Rather, it focuses on the trading of crypto-assets on CTPs when the regulatory authority has determined that it has the legal authority to regulate those assets or the specific activity involving those assets.”

¹⁴ See e.g. <https://www.bloomberg.com/news/articles/2019-01-09/crypto-may-need-rules-to-protect-consumers-eu-regulator-says> (“A situation where most activities related to crypto assets are deemed to be outside the scope of current rules poses risks to consumer protection, operational resilience and market integrity, the EBA said in the report published on Wednesday. The EBA’s comments are similar to those made last year by U.K. lawmakers, who said cryptocurrencies and most initial coin offerings are not covered by the U.K.’s Financial Conduct Authority, so investors are typically not protected and have no opportunity for

adopt a common-sense, policy-based, functional approach to regulating CTPs, which ought not depend entirely on the technical characterization of crypto-assets as securities or regulated financial instruments.¹⁵

3. IOSCO should consider identifying the proper moment to regulate crypto-assets; of which your attention is drawn to Figure 2 of the CSA/FINA Brief, at page 29 and *ff.* of Schedule 1, namely at the point of conversion (and/or convertibility mechanism), wherein crypto-assets are exchanged into fiat currency (and vice-versa), usually at the exchange level.

There is significant uncertainty and confusion surrounding the characterization of crypto-assets as regulated securities or financial instruments¹⁶

“A chain is no stronger than its weakest link”

– Thomas Reid, in “Essays on the Intellectual Powers of Man” (1786)¹⁷

IOSCO appears to sidestep the question of whether or not a particular crypto-asset is a security, and more particularly identify the profile of crypto-asset that falls within the scope of a regulated security or financial instruments. In its Report, IOSCO states that the requirements and considerations apply on the assumption that the relevant regulatory has determined that a particular crypto-asset falls under its jurisdiction (on p. 2):

“Finally, this Consultation Report does not include an analysis of the criteria that is used by regulatory authorities to determine whether a crypto-asset falls within its remit. Rather, it focuses on the trading of crypto-assets on CTPs when the regulatory authority has determined that it has the legal authority to regulate those assets or the specific activity involving those assets.” (Emphasis added)

Yet, the question of determining whether or not a crypto-asset is a security, and should be regulated as such, is a central one which currently is leading to significant confusion and uncertainty. Indeed, not all crypto-assets are subject to securities laws. Crypto-assets that may be excluded from the application of securities laws, include and are not limited to those that are sufficiently decentralized in structure, current offers and sales; in other words, “[...] the absence of a “central actor” or third party who meaningfully determines

redress”); https://www.esma.europa.eu/sites/default/files/library/esma50-157-1391_crypto_advice.pdf (at paras. 8 and 184); and <https://eba.europa.eu/documents/10180/2545547/EBA+Report+on+crypto+assets.pdf>; and Gikay AA, ‘European Consumer Law and Blockchain Based Financial Services: A Functional Approach Against the Rhetoric of Regulatory Uncertainty’ (2019) 24 Tilburg Law Review 27 DOI: <http://doi.org/10.5334/tilr.135>; Truby, Jon M., FinTech and the City: Sandbox 2.0 Policy and Regulatory Reform Proposals (November 28, 2018). Jon Truby (2018): Fintech and the city: Sandbox 2.0 policy and regulatory reform proposals, International Review of Law, Computers & Technology, DOI/10.1080/13600869.2018.1546542. Available at SSRN: <https://ssrn.com/abstract=3299300>, at page 11; Fairfield, Joshua A.T. 2014. Smart contracts, bitcoin bots, and consumer protection. Washington and Lee Law Review Online 71: 35. <http://scholarlycommons.law.wlu.edu/wlulr-online/vol71/iss2/3>.

¹⁵ Gikay AA, ‘European Consumer Law and Blockchain Based Financial Services: A Functional Approach Against the Rhetoric of Regulatory Uncertainty’, *Supra*, note 14.

¹⁶ PARK, J. J., *When Are Tokens Securities? Some Questions from the Perplexed* (December 10, 2018). Lowell Milken Institute Policy Report (Dec. 2018); UCLA School of Law, Law-Econ Research Paper No. 18-13. Available at SSRN:

<https://ssrn.com/abstract=3298965> and <https://corpgov.law.harvard.edu/2018/12/20/when-are-tokens-securities-some-questions-from-the-perplexed/>; MAAS, T., *Initial Coin Offerings: When Are Tokens Securities in the EU and US?* (February 13, 2019). Available at SSRN: <https://ssrn.com/abstract=3337514> or <http://dx.doi.org/10.2139/ssrn.3337514>; and MENDELSON, M., *From Initial Coin Offerings to Security Tokens: A U.S. Federal Securities Law Analysis*, 22 STAN. TECH. L. REV. 52 (2019), available at: https://law.stanford.edu/wp-content/uploads/2019/01/Mendelson_20180129.pdf; LYANDRES, E., PALAZZO, B. and RABETTI, D., *Do Tokens Behave like Securities? An Anatomy of Initial Coin Offerings* (April 20, 2019). Available at SSRN: <https://ssrn.com/abstract=3287583> or <http://dx.doi.org/10.2139/ssrn.3287583>.

¹⁷ Akin to the Basque proverb “Haria meheenean eten ohi da”, “A thread usually breaks where it is thinnest”.

“the enterprise’s success.”^{18,19} The result is that regulatory authorities may be seen as overreaching and “look[ing] for securities everywhere”; thereby creating a potential chilling effect on innovation. The following are examples of potential regulatory overreach:

- *U.S. Securities Exchange Commission v. Kik Interactive Inc.* (Case 1:19-cv-05244)²⁰; wherein the SEC commenced proceedings against Kik Interactive²¹ “[...] for conducting an illegal \$100 million securities offering of digital tokens. The SEC charges that Kik sold the tokens to U.S. investors without registering their offer and sale as required by the U.S. securities laws.” Some opine that the SEC may have gone too far by suing Kik²² and that this would be a good test case²³;
- Legitimate crypto-asset businesses, such as in *Munchee Inc.*²⁴, *Gladius Network LLC*²⁵, *Paragon Coin Inc.* and *CarrierEQ Inc. d/b/a Airfox*²⁶, wherein the U.S. SEC settled said cases, and/or relies on its DAO report²⁷ to enforce its regulations. These cases are to be contrasted with those which involved clear “scams”, such as in *Blockvest LLC.*,²⁸ *SEC v. AriseBank et al.*²⁹, *SEC v. PlexCorps et al.*,³⁰ *SEC v. REcoin Group Foundation, LLC et al.*,³¹ or *SEC v. Jon E. Montroll and Bitfunder*,³² or willful breaches of securities laws, such as *In the Matter of Crypto Asset Management, LP and Timothy Enneking*,³³ and *In re BTC Trading, Corp. and Ethan Burnside*³⁴;
- Ripple³⁵, who is subject to a number of parallel class actions where plaintiffs allege that XRP qualifies as a “security” under applicable securities laws³⁶;
- Blockstack PBC, which is the first token offering qualified by the SEC Under Regulation A, involves the sale of “Stack Tokens” which are clearly intended as a form of payment and “will not have the rights traditionally associated with holders of debt instruments, nor...equity.”³⁷; and

¹⁸ <https://fortune.com/2018/06/15/sec-ethereum/>.

¹⁹ https://www.sec.gov/news/speech/speech-hinman-061418#_ftn9.

²⁰ <https://www.sec.gov/litigation/complaints/2019/comp-pr2019-87.pdf> (Complaint) and <https://www.sec.gov/news/press-release/2019-87> (Press release).

²¹ <https://www.sec.gov/news/press-release/2019-87>.

²² <https://fortune.com/2019/06/06/sec-kik-ico-cryptocurrency-lawsuit/>.

²³ <https://www.wired.com/story/case-could-change-how-sec-regulates-cryptocurrencies/>; and <https://arstechnica.com/tech-policy/2019/06/new-sec-lawsuit-could-decide-the-fate-of-dozens-of-blockchain-projects/>.

²⁴ <https://www.sec.gov/news/press-release/2017-227>.

²⁵ <https://www.sec.gov/news/press-release/2019-15>.

²⁶ <https://www.sec.gov/news/press-release/2018-264>.

²⁷ <https://www.sec.gov/litigation/investreport/34-81207.pdf>.

²⁸ <https://www.sec.gov/litigation/litreleases/2019/lr24400.htm>.

²⁹ <https://www.sec.gov/news/press-release/2018-8>.

³⁰ <https://www.sec.gov/news/press-release/2017-219>.

³¹ <https://www.sec.gov/news/press-release/2017-185-0>.

³² <https://www.sec.gov/news/press-release/2018-23>.

³³ <https://www.sec.gov/litigation/admin/2018/33-10544.pdf>.

³⁴ <https://www.sec.gov/news/press-release/2014-273>.

³⁵ Ripple white paper available at: <https://whitepaper.io/coin/ripple>

³⁶ <https://www.theblockcrypto.com/2018/12/21/ripple-maneuvers-through-class-action-lawsuits/>.

³⁷ https://www.sec.gov/Archives/edgar/data/1693656/000110465919039757/a18-15736_1partiandiii.htm.

- Libra³⁸, Facebook’s proposed new crypto-asset, which has received pushback from lawmakers,³⁹ as well as other so-called “stable-coins”⁴⁰, which regulatory authorities are also attempting to have regulated as securities.⁴¹

This particular issue of “looking for securities” can be illustrated by the fact that, and despite there being a general consensus that Bitcoin and other payment tokens⁴² (as it/[they are] “[...] replacements for sovereign currencies, replace the dollar, the euro, the yen with bitcoin”, Clayton said. “That type of currency is not a security.”⁴³) and Ethereum⁴⁴ are not securities, securities regulators continue to rely on the “security” analysis in order to seek to regulate exchanges that trade only in non-security crypto-assets such as Bitcoin. For example, the Canadian Securities Administrators have, in a recent consultation, stated⁴⁵:

“We note that it is widely accepted that at least some of the well established crypto assets that function as a form of payment or means of exchange on a decentralized network, such as bitcoin, are not currently in and of themselves, securities or derivatives. Instead, they have certain features that are analogous to existing commodities such as currencies and precious metals. However, securities legislation may still apply to Platforms that offer trading of crypto assets that are commodities, because the investor’s contractual right to the crypto asset may constitute a security or derivative.” [Emphasis added]

Under this broad interpretation, if one were to suggest that every contractual right is a security, it would lead to an excessive application of existent securities regulations that could possibly capture a Starbucks®

³⁸ Libra White paper, available at: <https://libra.org/en-US/white-paper/>, and Libra technical paper, available at: <https://developers.libra.org/docs/the-libra-blockchain-paper>.

³⁹ <https://www.coindesk.com/cdn.ampproject.org/c/s/www.coindesk.com/libra-isnt-a-cryptocurrency-its-a-glimpse-of-a-new-asset-class?amp>; <https://ncfacanada.org/facebook-gets-more-official-pushback-on-libra/>; and <https://www.cnn.com/2019/07/03/tech/facebook-libra-us-lawmakers/index.html>.

⁴⁰ <https://www.elev8con.com/stablecoins-are-they-coins-or-security-tokens/>.

⁴¹ <https://www.coindesk.com/facebook-libra-should-be-regulated-like-a-security-says-former-cftc-chair>.

⁴² <https://medium.com/coinbundle/for-beginners-payment-tokens-2caae2fcc1d8>.

⁴³ <https://www.investopedia.com/news/sec-chair-says-bitcoin-not-security/>; and <https://www.cNBC.com/amp/2018/06/06/sec-chairman-clayton-says-agency-wont-change-definition-of-a-security.html>.

⁴⁴ <https://coincenter.org/link/sec-chairman-clayton-just-confirmed-commission-staff-analysis-that-ethereum-and-cryptos-like-it-are-not-securities> and <https://thenextweb.com/hardfork/2019/03/12/sec-cryptocurrency-securities-law/amp/>. In this connection, “SEC Chairman Clayton just confirmed Commission staff analysis that found Ethereum (and cryptos like it) are not securities”. More particularly, in response to Congressman Ted Budd’s letter of September 28th, 2018 (available at: https://budd.house.gov/uploadedfiles/budd_davidson_emmer_soto_sec_letter_final.pdf), Chairman Clayton confirmed the following:

“Your letter also asks whether I agree with certain statements concerning digital tokens in Director Hinman’s June 2018 speech. I agree that the analysis of whether a digital asset is offered or sold as a security is not static and does not strictly inhere to the instrument. A digital asset may be offered and sold initially as a security because it meets the definition of an investment contract, but that designation may change over time if the digital asset later is offered and sold in such a way that it will no longer meet that definition. I agree with Director Hinman’s explanation of how a digital asset transaction may no longer represent an investment contract if, for example, purchasers would no longer reasonably expect a person or group to carry out the essential managerial or entrepreneurial efforts. Under those circumstances, the digital asset may not represent an investment contract under the *Howey* framework.”

See: <https://www.sec.gov/news/speech/speech-hinman-061418>; <https://www.coindesk.com/sec-official-ether-is-not-a-security> and <https://coincenter.org/files/2019-03/clayton-token-response.pdf>.

⁴⁵ Joint Canadian Securities Administrators/Investment Industry Regulatory Organization of Canada Consultation Paper 21-402 Proposed Framework for Crypto-Asset Trading Platforms (March 14, 2019), at p. 2: https://www.bscs.bc.ca/Securities_Law/Policies/Policy2/PDF/21-402_CSA_IIROC_Consultation_Paper_March_14_2019/.

coffee card, a loyalty/reward plan⁴⁶, a right to a deposit, a loan agreement, or other “contracts” that were never envisaged to be a security, and which would lead to an absurd result.

In the U.S., the SEC released a Statement on “Framework for ‘Investment Contract’ Analysis of Digital Assets”⁴⁷, where it has listed multiple separate considerations, many of which include several sub-points; thereby leading its chairman to refer to dealing with crypto-assets and the SEC as akin to an “escape room”.⁴⁸

In the European Union, the ambiguity in characterizing crypto-assets was highlighted by ESMA who undertook a survey of National Competent Authorities (NCAs) of Member States in the summer of 2018, using a sample set of crypto-assets:

“[...] The sample crypto-assets were real crypto-assets that may be available to European investors. They reflected differing characteristics that ranged from investment-type, to utility-type, and hybrids of investment-type, utility-type and payment-type crypto-assets. Pure payment-type crypto-assets were not included in the sample set on purpose as they are unlikely to qualify as financial instruments.

6. The outcome of the survey highlighted a NCA majority view that some crypto-assets, e.g. those with profit rights attached, may qualify as transferable securities or other types of MiFID financial instruments. The actual classification of a crypto-asset as a financial instrument is the responsibility of an individual NCA and will depend on the specific national implementation of EU law and the information and evidence provided to that NCA. The results of the Survey made clear that the Member State NCAs in the course of transposing MiFID into their national laws, have in turn defined the term financial instrument differently. While some employ a restrictive list of examples to define transferable securities, others use broader interpretations. This creates challenges to both the regulation and to the supervision of crypto-assets”.⁴⁹ [Emphasis added]

The foregoing demonstrates the high level of regulatory uncertainty around the great majority of the crypto-asset market. Indeed, Bitcoin accounts for around half of the total market value of crypto-assets. Yet, it remains unclear whether and to what extent an exchange allowing trading exclusively in Bitcoin would be subject to existing securities regulations, and such by way of “test case”. In this connection, it is worth noting that the ESMA specifically excluded payment-type crypto-assets in its sample set, as it considered that these types of crypto-assets are unlikely to qualify as financial instruments. Unfortunately, IOSCO’s reference to its crypto-asset definition set forth in its Report would encompass such non-security crypto-assets.

In light of the foregoing, IOSCO should provide additional guidance or an analysis of the criteria that should be used by regulatory authorities in determining which crypto-assets fall within the scope (or definition) of a “security”, as not doing so could result in mischaracterization of crypto-assets as securities.

⁴⁶ [https://finance-yahoo-com.cdn.ampproject.org/c/s/finance.yahoo.com/amphtml/news/norwegian-air-accept-bitcoin-opening-104716311.html](https://finance.yahoo-com.cdn.ampproject.org/c/s/finance.yahoo.com/amphtml/news/norwegian-air-accept-bitcoin-opening-104716311.html).

⁴⁷ <https://www.sec.gov/news/public-statement/statement-framework-investment-contract-analysis-digital-assets> and <https://www.sec.gov/files/dlt-framework.pdf>.

⁴⁸ <https://fortune.com/2019/07/15/crypto-mama-and-the-secs-escape-room-the-ledger/>.

⁴⁹ https://www.esma.europa.eu/sites/default/files/library/esma50-157-1391_crypto_advice.pdf, at p. 5.

IOSCO should urge local regulators to adopt a policy-based functional approach to regulating CTPs, in order to reduce regulatory uncertainty

We have stated above that the characterization of a crypto-asset as a “security” is subject to much confusion and uncertainty. Focusing on this characterization may also lead to a game of “cat-and-mouse”, where individuals seek to find creative ways in structuring their activities so as to avoid regulation. Moreover, where it is found that crypto-assets do not qualify as “securities” or otherwise fall within the scope of existing regulatory framework, the absence of applicable financial rules may leave consumers exposed to other risks. None of this is ideal from a policy standpoint. For instance, why, as a matter of policy, should two otherwise identical exchanges be subject to different regulations if one allows trades only in Bitcoin or ETH, while another allows trades only in Tezos or EOS or Dash? In both cases, the consumer is subject to substantially similar risks which ought to be addressed as a matter of policy.

The functions of CTPs can be broadly grouped under three (3) general categories:

1. Onboarding new clients and accepting “fiat” currency or crypto-assets;
2. Holding and securing client assets; and
3. Establishing and managing a market allowing for the trading of crypto-assets.

In carrying out these functions, CTPs and their clients are subject to risks which have been appropriately assessed by IOSCO in its Report. It is respectfully submitted that, these risks apply, in substance, whether or not the crypto-asset is a “security” or “financial instrument”.

However, due to regulatory uncertainty caused by the “security” characterization problem, there is no consistent regulatory approach to addressing these risks. As such most entities operating in the crypto-space are willing to implement policies, procedures and safeguards in order to address these risks, and many of them have done so as a matter of self-regulation. However, IOSCO needs to urge its members to create more regulatory certainty around which minimal policies, procedures and safeguards are to be implemented.

- **Moving from a “Sandbox” to a “Safe-Harbour”**

In our view, this can be best achieved by adopting a “safe-harbour” approach, whereby CTPs would, provided that they deal in a certain type of crypto-assets and implement these basic policies, procedures and safeguards, be protected against potential regulatory and civil liability under securities laws for unregistered trading.

This “safe-harbour” should be made available in respect of all decentralized crypto-assets which are intended as a general form of payment, including but not limited to Bitcoin, Litecoin, Bitcoin Cash, and Monero, as well as native crypto-assets which are intended as a currency for use on specific platforms, such as Ethereum, EOS and Cardano. Consideration should be given to extending the “safe-harbour” also to trading in crypto-assets which are intended as a form of payment but which are more centralized, such as Ripple or Tether.

The “safe-harbour” would also require that CTPs implement certain minimum policies, procedures and safeguards, governing client on-boarding and AML/ATF matters, holding and securing client assets and ensuring market fairness and integrity, all of which have been well described in the Report. In so doing, this would achieve the goal of regulatory certainty, while maintaining adequate protection for the public.

The “safe-harbour” approach⁵⁰ appears to be preferred over the “regulatory sandbox”, which has been adopted in Canada and the United States. In spite of good intentions, because regulatory sandboxes require players in the crypto-space to seek affirmative permission to innovate, they do not work fast enough and often result in the imposition of overly-burdensome conditions out of an abundance of caution⁵¹, which could have the unwanted effect of stifling innovation.

Conclusion

Once again, we would like to commend IOSCO for its call for public commentary on CTPs and crypto-assets, and hope that the above submissions will be considered in its decision making. Of course, the undersigned will make themselves available for any further discussion, if called upon to do so.

Respectfully yours,



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⁵⁰ <https://www.nytimes.com/2018/04/19/technology/virtual-currency-securities.html> and Carrière, Paolo, The Italian Regulatory Approach to Crypto-Assets and the Utility Tokens’ ICOs (July 2019). BAFFI CAREFIN Centre Research Paper No. 2019-113. Available at SSRN: <https://ssrn.com/abstract=3414937> or <http://dx.doi.org/10.2139/ssrn.3414937>.

⁵¹ “In last year’s remarks, I contrasted regulatory sandboxes with regulatory beaches. A beach has the necessary oversight, but offers a lot of freedom. I worried that, by contrast, a regulatory sandbox, something the SEC had been urged to establish, would tempt the Commission to “grab hold of the shovels and buckets” and meddle in the building of sandcastles. It is not the regulator’s job to get involved in the creative process, and, in any case, creativity is not the regulator’s strong suit. . . . “On the same day the Corporation Finance staff issued the Framework, the staff also issued the first token no-action letter in response to an inquiry from TurnKey Jet, a charter jet company. The company intended to effectively tokenize gift cards. Customer members could purchase tokens that would be redeemable, dollar for dollar, for charter jet services. The tokens could be sold only to other members. This transaction is so clearly not an offer of securities that I worry the staff’s issuance of a digital token no-action letter—the first and so far only such letter—may in fact have the effect of broadening the perceived reach of our securities laws. If these tokens were securities, it would be hard to distinguish them from any medium of stored value. Is a Starbucks card a security? If we are going that far, I can only imagine what name the barista will write on my coffee cup. And yet, the staff’s letter did not stop at merely stating that the token offering would not qualify as a securities offering, but highlighted specific but non-dispositive factors. In other words, the letter effectively imposed conditions on a non-security. For example, the staff’s response prohibits the company from repurchasing the tokens unless it does so at a discount.” Commissioner Hester M. Peirce, see Securities Enforcement Forum, East Palo Alto, California (by video), May 9, 2019, <https://www.sec.gov/news/speech/peirce-how-we-howey-050919>.

SCHEDULE 1

Montréal May 15, 2019

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Re: Joint Canadian Securities Administrators/Investment Industry Regulatory Organization of Canada
- Consultation Paper 21-402 - Proposed Framework for Crypto-Asset Trading Platform (hereinafter
“**Joint Consultation**”)

Dear Madams and Sirs:

In June 2018, Messrs. David Durand¹ of Durand Morisseau LLP² and Mr. Drew Dorweiler³ of IJW & Co.⁴ were invited by the Canadian Standing Committee on Finance (“**FINA Committee**”) to testify before it on certain issues, including: (i) the characterization of a “virtual currency” (now commonly referred to as “digital assets”), (ii) indicators of fraud⁵, as well as (iii) the detection of potential fraud or money laundering activities at a point of conversion (or a convertibility mechanism)⁶. The FINA Committee invited us to submit our brief, entitled “*Don’t block the blockchain: How Canada can guard against money laundering while maintaining global competitiveness*” (“**FINA Brief**”), which we also invite you to take cognizance thereof, as it:

1. responds to a number of questions raised in the Joint Consultation⁸ with particular regard to the characterization of “crypto-assets”; and

¹ See: <https://ca.linkedin.com/in/daviddurandavocat>.

² See: <http://durandmorisseau.com>.

³ See: <https://ca.linkedin.com/in/drewdorweiler>.

⁴ See: <http://ijw.ca/en/>.

⁵ Reference can be made to FINTRAC Guidance, available at: <http://www.fintrac-canafe.gc.ca/guidance-directives/1-eng.asp>.

⁶ Reference can be made to Figure 2 of the FINA Brief.

⁷ See: <https://www.ourcommons.ca/Content/Committee/421/FINA/Brief/BR10007367/br-external/IJWAndCoLtd-2018-09-17-Updated-Final-e.pdf> (in English).

⁸ See: http://www.iiroc.ca/documents/2019/196069ad-9053-4d8b-8022-a8e11a6c4385_en.pdf.

2. raises jurisdictional concerns with respect to the oversight of crypto-assets (cf. Section 8 of the FINA Brief).

In connection with the foregoing matters, international regulators⁹ have been grappling since July 2018 with the appropriate categorization of virtual currencies (or types of crypto-assets or digital assets) and whether they fall within the definition of a 'security'. For example:

- On January 9, 2019, the **European Banking Authority** released its report on crypto-assets¹⁰, wherein it : (i) is stated: "market developments also point to the need for a further review of EU anti-money laundering legislation" and (ii) advises the European Commission: (a) "[...] regarding the need for a comprehensive cost/benefit analysis, taking account of issues inside and outside the financial sector to determine what, if any, action is required at the EU level at this stage", and (b) "[...] to take account of the October 2018 recommendations of the Financial Action Task Force (and any further standards or guidance)¹¹ regarding, in their terminology, 'virtual asset' activities, and to take steps, where possible, to promote consistency in the accounting treatment of crypto-assets";
- On January 9, 2019, the **European Securities Market Authority** released its Advice¹², wherein it states at paragraph 5: "[a] key consideration for regulators is the legal status of crypto-assets, as this determines whether financial services rules are likely to apply, and if so which, and hence the level of protection to investors. Because the range of crypto-assets are diverse and many have hybrid features, ESMA believes that there is not a 'one size fits all' solution when it comes to legal qualification. [...]";
- On January 23, 2019, the **UK's Financial Conduct Authority** published its draft guidance CP19/3¹³ for market participants in the developing crypto-asset sector, in which it illustrates different types of crypto-assets that could potentially be impacted by financial regulation. It is worth noting that the Her Majesty's Treasury will consult later this year on the extension of a "regulatory perimeter" to address crypto-assets¹⁴;
- On March 20, 2019, the **Swiss Parliament** approved a motion directing the Federal Council to regulate cryptocurrencies¹⁵; such in furtherance to the existing issuance of FinTech licences, which allows institutions to accept public deposits of up to CHF 100 million, provided that these are not invested and no interest is paid on them¹⁶;

⁹ See: <https://www.loc.gov/law/help/cryptocurrency/world-survey.php>.

¹⁰ See: <https://eba.europa.eu/-/eba-reports-on-crypto-assets>, and <https://eba.europa.eu/documents/10180/2545547/EBA+Report+on+crypto+assets.pdf>.

¹¹ See: <https://www.fatf-gafi.org/publications/fatfrecommendations/documents/regulation-virtual-assets.html>, released on October 19, 2018.

¹² See https://www.esma.europa.eu/sites/default/files/library/esma50-157-1391_crypto_advice.pdf, released on January 9, 2019.

¹³ See: <https://www.fca.org.uk/publications/consultation-papers/cp19-3-guidance-cryptoassets>.

¹⁴ See: <http://blockchain.bakermckenzie.com/2019/02/20/fca-finally-speaks-on-crypto-uk-regulator-clarifies-regulatory-perimeter-for-cryptoassets/>, accessed on May 9, 2019.

¹⁵ See: <https://www.ccn.com/swiss-parliament-introduce-cryptocurrency-regulations>; and https://www.parlament.ch/de/services/news/Seiten/2019/20190320125259514194158159041_bsd093.aspx. A PWC Swiss primer is also available at: <https://cryptovalley.swiss/?mdocs-file=54694>.

¹⁶ See: <https://www.finma.ch/en/news/2018/12/20181203-aktuell-fintech-bewilligung/>

- On April 3, 2019, the **U.S. SEC** released a public statement on the “*Framework for ‘Investment Contract’ Analysis of Digital Assets*”¹⁷, in which it referred to a threshold issue of “[...] whether the digital asset is “security” under those laws”.¹⁸ The said laws consist of section 2(a)(1) of the *Securities Act of 1933*, section 3(1)(1) of the *Securities Exchange Act of 1934*, section 2(a)(36) of the *Investment Company Act of 1940*, and section 202(a)(18) of the *Investment Advisers Act of 1940*. The authors of this statement identify a series of non-exhaustive factors market participants should consider in assessing whether a digital asset is offered or sold as an investment contract and, therefore, is a security or not, on a case-by-case basis; and
- On April 26, 2019, the **FIN-FSA** released a Supervision¹⁹ entitled “Virtual currency providers to be supervised by the FIN-FSA – briefing for virtual currency providers on 15 May”, wherein it indicated that the *Act on virtual currency providers (572/2019)*, coming into force on May 1, 2019, will not introduce investor protection to virtual currency services and that the foregoing Act is based on Europe’s anti-money laundering legislation.

The Current Situation in Canada

Subsequent to the presentation of the FINA Brief, the FINA Committee submitted its Report to the Government in November 2018, which, in turn, provided its Government Response²⁰, in which Chapter 4 concludes “[b]usinesses that provide [virtual currency]-related financial services, such as exchange and value transfer services, will be deemed financial entities or money services businesses (MSBs)”. Consequently, on April 8, 2019, Bill C-97, entitled *An Act to implement certain provisions of the budget tabled in Parliament on March 19, 2019 and other measures* underwent a first reading²¹, wherein the following mentions of “virtual currencies” are made:

“Subdivision C of Division 2 of Part 4 amends the *Proceeds of Crime (Money Laundering) and Terrorist Financing Act* to, among other things,

(a) allow the Governor in Council to make regulations defining “virtual currency” and “dealing in virtual currencies”;

(b) require the Financial Transactions and Reports Analysis Centre of Canada (“the Centre”) to disclose information to the Agence du Revenu du Québec and the Competition Bureau in certain circumstances;

(c) allow the Centre to disclose additional designated information that is associated with the import and export of currency and monetary instruments;

(d) provide that certain information must not be the subject of a confidentiality order made in the course of an appeal to the Federal Court; and

(e) require the Centre to make public certain information if a person or entity is deemed to have committed a violation or is served a notice of a decision of the Director indicating that a person or entity has committed a violation.”

¹⁷ See: <https://www.sec.gov/news/public-statement/statement-framework-investment-contract-analysis-digital-assets>.

¹⁸ See note 17.

¹⁹ See: <https://www.finanssivalvonta.fi/en/publications-and-press-releases/supervision-releases/2019/virtual-currency-providers-to-be-supervised-by-the-fin-fsa--briefing-for-virtual-currency-providers-on-15-may/>.

²⁰ See: <https://www.ourcommons.ca/DocumentViewer/en/42-1/FINA/report-24/>.

²¹ See: <https://www.parl.ca/DocumentViewer/en/42-1/bill/C-97/first-reading>.

PROPOSED RECOMMENDATIONS

In light of the foregoing, we propose the following recommendations:

1. Characterize and define what a “digital asset” is and the role it is intended to serve (i.e., method of payment, payment processing, open banking, investment contract, etc.) to (a) avoid ambiguity between asset classes and (b) clarify the objectives of provincial and federal legislation;
2. Determine in which circumstances digital assets might satisfy the “investment contract” test set forth in the Supreme Court of Canada’s decision in *Pacific Coast* (relying on the U.S. Supreme Court decision in *Howey*)²²;
3. Provide guidance or instruction with respect to know-your-client (“KYC”) and “suspicious transaction”²³ thresholds so as to mitigate risk, within a securities context, as applicable; and
4. Create dialogue with relevant stakeholders (e.g., provincial and federal governments, technology-driven entities, independents, etc.) so to ensure that provincial and federal legislative objectives are met, as well as those of legislation under international auspices (i.e., FATF²⁴, OECD²⁵ and other regulatory bodies).

In support of the foregoing recommendations, we respectfully submit that we have addressed such topics, including the reasoning and support therefore, in the FINA Brief. We encourage the addressees to review the discussion contained in the FINA Brief and, should you require further information, please do not hesitate to contact the undersigned. We look forward to having a fruitful ongoing dialogue with the AMF, OSC, IIROC and CSA.

Yours truly,



Me David Durand, B.Sc. (chem.), LL.L



Drew S. Dorweiler, FCBV, FRICS, CPA•ABV, CFE

²² In this regard, the undersigned refer the authorities to page 14 of the FINA Brief of July 2018, wherein it is written: “[...]. While the SEC has remained silent recently on the status of cryptoassets other than Bitcoin and Ethereum, it is reasonable that the CSA should re-evaluate its identification of various coins as investment contracts, and thus as a security.”

²³ See: <http://www.fintrac-canafe.gc.ca/guidance-directives/transaction-operation/Guide2/2-eng.asp> and http://www.fintrac-canafe.gc.ca/guidance-directives/transaction-operation/indicators-indicateurs/msb_mltf-eng.asp.

²⁴ Reference can be made to <https://cointelegraph.com/news/fatf-issues-preliminary-guidelines-on-digital-assets-to-combat-money-laundering>, as well as the recent guidelines it publishes with respect to <http://www.fatf-gafi.org/publications/fatfrecommendations/documents/regulation-virtual-assets-interpretive-note.html>.

²⁵ See:

[http://www.oecd.org/officialdocuments/publicdisplaydocumentpdf/?cote=COM/SDD/DAF\(2018\)1&docLanguage=En](http://www.oecd.org/officialdocuments/publicdisplaydocumentpdf/?cote=COM/SDD/DAF(2018)1&docLanguage=En).

DON'T BLOCK THE BLOCKCHAIN: HOW CANADA CAN GUARD AGAINST MONEY LAUNDERING WHILE MAINTAINING GLOBAL COMPETITIVENESS

EXECUTIVE SUMMARY

Our study examines the current environment in Canada surrounding cryptoassets with a dual objective: how might the Government of Canada contribute to enhancing public trust in the financial system by securing it against money laundering and terrorism financing while fostering a domestic climate enabling participants in the cryptoasset/blockchain sector to thrive and compete favourably on an international basis?

1. INTRODUCTION

In today's digital world and economy, in which transactions know few borders, vigilance against money laundering and terrorism financing activities requires heightened international cooperation, including interoperability¹ and data exchanges amongst various domestic stakeholders. Such interoperability is required to involve Canada both domestically and as a founding member of the Financial Action Task Force ("FATF")² within the international community. To combat these threats, the Government of Canada enacted an anti-money laundering ("AML") and anti-terrorism financing ("ATF") legislative framework, including the *Proceeds of Crime (Money Laundering) and Terrorist Financing Act (PCMLTFA)*,³ which is currently under statutory review.⁴ In this connection, the Government of Canada concurrently released a series of proposed amendments to the regulations made under the *PCMLTFA*, 2018⁵ on June 9, 2018 to "strengthen Canada's AML/ATF Regime, and ensure its measures are aligned with the FATF standards,"⁶ therefore meeting its international commitments (hereinafter the "Proposed Amendments"). According to the June 9, 2018 Regulatory Impact Assessment Statement of the Proposed Amendments [emphasis added]:

¹ "Interoperability" is defined as "the ability of the federal government's numerous security information systems to work together technically, legally, semantically (through standard terminology), and culturally (through the willingness of organizations to share information)," as set forth in chapter 1 of the 2009 March Status Report of the Auditor General of Canada, <http://www.oag-bvg.gc.ca/internet/English/parl_oag_200903_e_32304.html>.

² Canada, Government of Canada, *Money Laundering* (Ottawa: 2017) <http://international.gc.ca/world-monde/issues_development-enjeux_developpement/peace_security-paix_scurite/money_laundering-blanchiment_dargent.aspx?lang=eng> accessed 02 July 2018.

³ SC 2000, c 17 [*PCMLTFA*].

⁴ Canada, Department of Finance, *Reviewing Canada's Anti-Money Laundering and Anti-Terrorist Financing Regime*, (Ottawa: Department of Finance, 2018) <<https://www.fin.gc.ca/activity/consult/amlatfr-rpcf-fat-eng.asp>> accessed 01 July 2018.

⁵ Gazette, Part I, Volume 152, Number 23: Regulations Amending Certain Regulations Made Under the Proceeds of Crime (Money Laundering) and Terrorist Financing Act, 2018, <<http://www.gazette.gc.ca/rp-pr/p1/2018/2018-06-09/html/reg1-eng.html>> accessed 04 July 2018 [Canada Gazette].

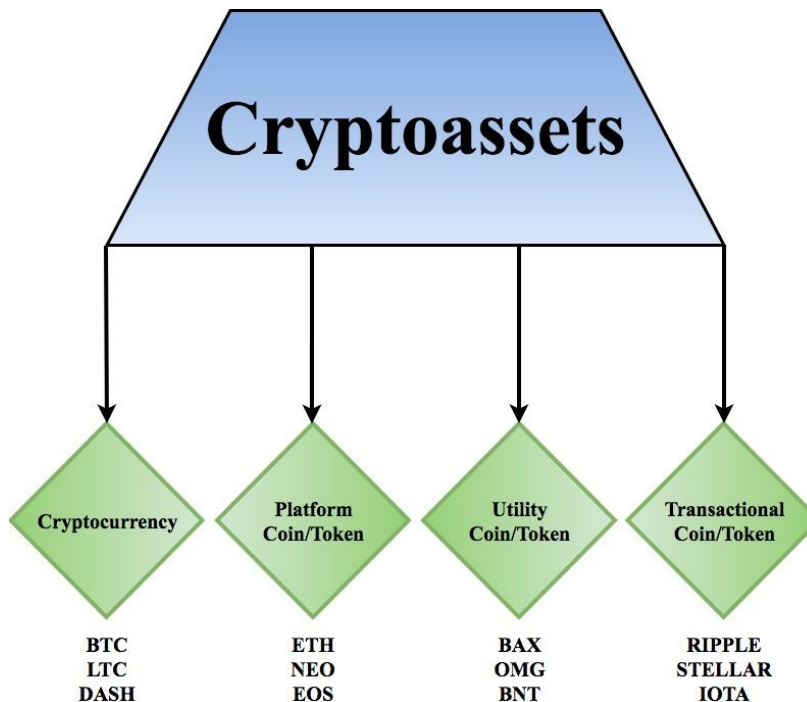
⁶ *Ibid.*

The proposed amendments to the regulations would strengthen Canada's AML/ATF Regime by updating customer due diligence requirements and beneficial ownership reporting requirements; regulating businesses dealing in virtual currency; updating the schedules to the regulations; including foreign money service businesses (MSB) in Canada's AML/ATF Regime; clarifying a number of existing requirements; and making minor technical amendments.⁷

2. WHAT ARE CRYPTOASSETS?

Bitcoin, Ether and Ripple have often been referred to as virtual currencies, which can be somewhat of a misnomer, as these "units" do not comprise currency. We shall define these units as "cryptoassets." Within the Proposed Amendments⁸ put forth by the Department of Finance, as the term "virtual currency" is utilized, it creates judicial gaps, being that neither the said term, nor the often-used synonyms "digital currency" and "electronic money" are defined in Canadian legislation. Furthermore, the words "money" and "currency" do not accurately describe the inherent characteristics of a cryptoasset; *viz.*, a cryptoasset is not a store of value. Moreover, such units should not be considered to be commodities or securities, as will be outlined hereinbelow. For the purpose of harmonization and ease of use, the term cryptoassets has been used hereinafter. A visual representation of cryptoassets appears in Figure 1.

Figure 1: Cryptoasset Categories⁹



⁷ *Ibid.*

⁸ Canada Gazette, *supra* note 5.

⁹ Adam Haeems, "What is a crypto-asset" (27 April 2018), *Medium* (blog), online: <<https://medium.com/babb/what-is-a-crypto-asset-1f0fcc517887>>.

The term cryptoasset is a relatively new term describing digital assets that are recorded on a distributed public ledger. “Cryptoassets facilitate the decentralization of industries, removing the middlemen through the use of and peer-to-peer networking, reducing costs”¹⁰ and improving efficiency and accuracy. While various terms such as cryptocurrency, virtual currency, utility token, transactional token and platform token are often used synonymously, these all fall under the umbrella of cryptoassets.

In the Canadian regulatory sphere, various Canadian regulatory bodies have been struggling with the definition of “virtual currencies,” including cryptoassets, under the headers of currencies, securities and commodities. Under the regulatory regime of the United States, Americans have been facing similar problems. In July 2017, the U.S. Securities and Exchange Commission (“SEC”) stated that cryptoassets or, in the SEC’s terminology, “digital assets,” would be subject to securities law under this regulatory body.¹¹ Less than one year later, in June 2018, during the *Yahoo! All Markets Summit: Crypto* event, the SEC’s Director for Corporate Finance stated in a presentation that the SEC no longer considered Bitcoin and Ether to constitute securities.¹²

Moreover, the U.S. Financial Crimes Enforcement Network (“FinCEN”) settled with Ripple Labs Inc., and its subsidiary XRP II, LLC in a \$700,000 civil suit, where it was made clear the FinCEN had considered XRP to constitute the “currency of the Ripple network” based on the statement of facts in the settlement agreement.¹³ Furthermore, since September 17, 2015, the Commodity Futures Trading Commission (“CFTC”) has considered Bitcoin and other virtual currencies to be commodities, as determined in the matter of *Coinflip, Inc., d/b/a Derivabit, and Francisco Riordan*.¹⁴ This decision was re-affirmed during the granting of CFTC’s preliminary injunction against Patrick K. McDonnell and CabbageTech, Corp. d/b/a Coin Drop Markets in March 2018 when a federal judge ruled that virtual currencies like Bitcoin will be regulated as commodities by the CFTC.¹⁵

¹⁰ *Ibid.*

¹¹ Securities and Exchange Commission, Release No 81207, *Report of Investigation Pursuant to Section 21(a) of the Securities Exchange Act of 1934: The DAO* (25 July 2017), online: Securities and Exchange Commission <<https://www.sec.gov/litigation/investreport/34-81207.pdf>>.

¹² William Hinman, “Digital Asset Transactions: When Howey Met Gary (Plastic)” (June 14 2018), online: SEC <<https://www.sec.gov/news/speech/speech-hinman-061418>>.

¹³ U.S. Department of Justice, United States Attorney Northern District of California, *Settlement Agreement*, (between United States Attorney’s Office in the Northern District of California v Ripple Labs Inc.) online: DOJ <https://www.justice.gov/sites/default/files/opa/press-releases/attachments/2015/05/05/settlement_agreement.pdf>.

¹⁴ *Commodity Futures Trading Commission v Coinflip, Inc., Derivabit, and Francisco Riordan* (17 September 2015), CFTC Docket No 15-29, online: Commodity Futures Trading Commission <<https://www.cftc.gov/sites/default/files/idc/groups/public/@Irenforcementactions/documents/legalpleading/enfcoi nfliprorder09172015.pdf>>.

¹⁵ *Commodity Futures Trading Commission v Patrick K. McDonnell, and CabbageTech Corp. d/b/a Coin Drop Markets* (6 March 2018), 18-CV-361, online: Commodity Futures Trading Commission <<https://www.cftc.gov/sites/default/files/idc/groups/public/@Irenforcementactions/documents/legalpleading/enfcoi ndrorder030618.pdf>> [*CabbageTech*].

3. WHAT IS BLOCKCHAIN?

In order to understand cryptoassets, we must begin with an introduction of the underlying technology through which cryptoassets are created. One of the features of cryptoassets is the use of blockchain technology, which provides users anonymity, and a payment system structure.¹⁶ Blockchain is a “distributed ledger that is usually managed by a peer-to-peer network.”¹⁷ In a blockchain, each transaction is separated into various blocks that are attached to one another using the “hash value of the previous block” which is referred to as that block’s “parent.”¹⁸ Each block contains several transactions. As blocks are hashed together, the ensuing structure creates a blockchain. New blocks are added to the chain through a process known as mining, wherein miners are rewarded with an amount of a cryptoasset for solving mathematical equations through computation.¹⁹ A timestamp, and a nonce, which is a pseudo-random number for verifying the hash, are also included on each block.

Blockchain is a unique means which can be used to prevent fraud, since any change in a block would alter the hash value of the block. In order for a block to be added to the blockchain it must first be validated. “A majority of nodes [a computer which is connected to the cryptoasset network] in the network agree by a consensus mechanism on the validity of transactions in a block and on the validity of the block itself”²⁰ before a particular block will be added to the blockchain. Once the information has been entered onto the blockchain, it can never be erased, creating a public and verifiable ledger through which every single transaction ever made on this blockchain can be observed.²¹ A copy of the blockchain is automatically downloaded to every computer that is connected to the cryptoasset network.²²

4. WHAT IS CURRENCY?

In Canada, “currency” is defined and regulated by statute under the *Currency Act*.²³ The *Currency Act* established that the monetary unit in Canada shall be measured in Canadian dollars (“CAD”), and the denominations of money will be in dollars and cents.²⁴ Under section 13 of the *Currency Act*, it is stipulated that [emphasis added]:

Every contract, sale, payment, bill, note, instrument and security for money and every transaction, dealing, matter and thing relating to money or involving the payment of or the liability to pay money shall be made, executed, entered into, done or carried out in the currency of Canada, unless it is made, executed, entered into, done or carried out in

¹⁶ United States, Press Release, “IBM Announces Major Blockchain Solution to Speed Global Payments” (16 October 2017), online IBM: < <https://www-03.ibm.com/press/us/en/pressrelease/53290.wss>>.

¹⁷ Yan Chen, “Blockchain Tokens and the Potential Democratization of Entrepreneurship and Innovation” (2017) 61:4 Business Horizons 567.

¹⁸ M. Nofer et al., “Blockchain” (2017) 59:3 Bus Inf Syst Eng 183.

¹⁹ Oleg Straitev, “Crypto-currency and Blockchain: How to Regulate Something We Do Not Understand” (2018) 33:2 BFLR 90.

²⁰ Nofer, *supra* note 18 at 184.

²¹ Steve Mitch, “Crypto Currency & Block Chain Technology: A Decentralized Future, RBC Capital Markets” (January 3 2018) at 1. online: RBC Capital Markets <<https://ca.rbcwealthmanagement.com/documents/616937/616953/Crypto+Currency+%2B%20Blockchain+-+RBC++2018+01+03.pdf/6f959d80-b77b-43c4-80cb-38e1187793a1>>.

²² Investopedia, Blockchain, *Investopedia* (blog), online: <<https://www.investopedia.com/terms/b/blockchain.asp>>.

²³ RSC, 1985, c C-52.

²⁴ *Ibid* at s 3 and s 7.

- (a) the currency of a country other than Canada; or
- (b) a unit of account that is defined in terms of the currencies of two or more countries.

The *Currency Act* also states that the only coins which may be used as currency of Canada must be minted by the Royal Canadian Mint or have been issued by the “Crown in any province of Canada before it became part of Canada and if the coin was, immediately before October 15, 1952, current and legal tender in Canada.”²⁵ The value of currency as a payment of money “derives solely from the quality of being legal tender which is conferred to them by section [8](1) of the *Currency Act*.”²⁶

5. ARE CRYPTOASSETS CURRENCIES?

If cryptoassets are to be defined as a currency, it would mean that they could be used to purchase goods and services. It could also be argued that cryptoassets are not currencies *per se*, as a currency by general definition consists of “notes and coins that are of fixed nominal values and are issued or authorized by the central bank or government.”²⁷ By way of example, it has been mentioned that Bitcoin “operates without a centralized steering-mechanism and without direct intervention of central private regulator.”²⁸

As the *Currency Act* is the statutory basis for currency regulation in Canada, it requires that money²⁹ or currency must serve three primary functions:³⁰

- (i) It is a generally accepted medium of exchange;
- (ii) It serves as a unit of account; and
- (iii) It can be used as a store of value.

For cryptoassets to be considered money under the Bank of Canada’s guidelines, they would need to satisfy all three of these criteria. We do not contend that cryptoassets cannot serve as a unit of account; however, they currently appear to fall short in terms of being viewed as a generally-accepted medium of exchange or as a store of value. Nevertheless, potential exists for success in this area as there are vendors throughout Canada that allow for transactions to be conducted in Bitcoin and/or other cryptoassets. One of the issues in the legitimization of cryptoassets as a currency is that a large number of the vendors that accept cryptoassets continue to base the “underlying value of transactions... in terms of national currencies such as the U.S. or Canadian dollar”³¹ instead of denominating such transactions in cryptoasset units.

²⁵ *Ibid* at s 7(1)(b).

²⁶ Guy David, “Money in Canadian Law” (1986) 65 Can Bar Rev 192 at 200.

²⁷ Public Sector Debt, p. 1-6, online: OECD statistics <https://www.oecd.org/statistics/data-collection/Public%20sector%20Debt_guidelines.pdf>.

²⁸ Rainer Kulms, “Bitcoin – a Technology and a Currency” Central Bank Journal of Law and Finance, No. 1/2016.

²⁹ Straitev, *supra* note 19 at 199.

³⁰ Johnson Grahame, Pomorski Lukasz, *Briefing on Digital Currencies*, Senate of Canada, Ottawa Ontario, (2, April 2014), online: Bank of Canada <https://www.bankofcanada.ca/wp-content/uploads/2014/04/Senate_statement.pdf> at 8.

³¹ *Ibid*.

Many major Canadian financial institutions currently ban “credit and debit card customers from participating in [cryptoasset] purchases with their cards,”³² including BMO Financial Group and TD Bank, while Royal Bank of Canada accepts cryptoasset transactions in only very limited circumstances. In a leaked memo, BMO apparently restated its decision to ban these transactions was “due to the volatile nature of cryptocurrencies and to better protect the security of our clients and the bank.”³³

The current prevailing climate indicates that the majority of the financial institutions in Canada are hesitant to deal with any business related to cryptoassets, including cryptoasset exchanges. Such reluctance is not strictly a Canadian initiative. The Commonwealth Bank of Australia stated that it will no longer allow its customers to acquire cryptoassets with credit cards, stating, “we have made this decision because we believe virtual currencies do not meet a minimum standard of regulation, reliability, and reputation when compared to currencies that we offer to our customers. Given the dynamic, volatile nature of virtual currency markets, this position is regularly reviewed.”³⁴

It is difficult to argue that cryptoassets should be characterized as a currency when the institutions that are most closely connected to the exchange of currency are hesitant in allowing their customers to purchase cryptoassets with their credit and debit card payment systems. As in the case of the newly-regulated cannabis regime in Canada, it appears that financial institutions may be less reluctant to facilitate cryptoasset transactions once proper regulatory practices and procedures are established, as illustrated by the recent \$250 million loan facility granted by BMO Financial Group, one of the “big-six” Canadian banks, to Aurora Cannabis Inc.³⁵

³² Nathan Reiff, “Canada Banks Ban Users from Buying Cryptocurrency” (11 April 2018), *Investopedia* (blog), online < <https://www.investopedia.com/news/canada-banks-ban-users-buying-cryptocurrency/>>.

³³ Aziz Abdel-Qader, “Cryptocurrency Ban Expands Across Canadian Banks as BMO Joins Crackdown”, *Finance Magnates* (30 March 2018), online: Finance Magnates <<https://www.financemagnates.com/cryptocurrency/news/cryptocurrency-ban-expands-across-canadian-banks-bmo-joins-%E2%80%8Ecrackdown/>>.

³⁴ Commonwealth Bank of Australia, “Commonwealth Bank Blocks Credit Card Purchases of Virtual Currencies” (14 February 2018), online: On the Record < <https://www.commbank.com.au/cs/newsroom/virtual-currency-credit-card-block-201802.html?ei=card-view>>.

³⁵ The Canadian Press, “Aurora Cannabis signs loan deal for up to \$250-million with Bank of Montreal”, *The Globe and Mail* (26 June 2018), online: The Canadian Press < <https://www.theglobeandmail.com/business/article-aurora-cannabis-signs-loan-deal-for-up-to-250-million-with-bank-of/>>.

While it has been argued that cryptoassets may be utilized as a store of value, the observed high levels of volatility make them a less-than-ideal medium to be used as a currency. Examples of cryptoasset volatility include Bitcoin growing by 1,318% in 2017 while ranking 14th among the fastest-growing cryptoassets of the year. Ripple was the top performer in 2017 due to its value rising 36,018%, followed by NEM and Ardor which grew 29,842% and 16,808%, respectively.³⁶ Ethereum also rose 9,162% in 2017.³⁷ According to Gangwal *et al*, the daily volatility of Bitcoin is calculated at 7.18%, which is approximately ten times higher than the volatility of fiat currencies backed by central banks or governments.³⁸ In order to be a legitimate store of value, “economic agent[s] should be able to transfer his/her purchasing power over time, especially on the short term.”³⁹ This extreme price volatility experienced significantly contributes to the rejection of the argument that cryptoassets should be considered as a store of value and, hence, regulated as a currency.

Thus, for cryptoassets to fall within the category of currency, the *Currency Act* would have to be amended by the Canadian legislature. Based on the foregoing, it would be incorrect to equate cryptoassets to currency *stricto sensu*.

³⁶ Wong, Ian Joon, “2017’s biggest cryptoassets ranked by performance”, online: The Atlas <<https://www.theatlas.com/charts/B1pWqcDQM>>.

³⁷ *Ibid*.

³⁸ Sashwat Gangwal and François Longin, “Extreme Movements in Bitcoin prices: A study based on extreme value theory” (2017) at 5 online: Longin Inside <https://www.longin.fr/Recherche_Publications/Resume_pdf/Gangwal_Longin_Extreme_movements_Bitcoin_prices.pdf>.

³⁹ *Ibid* at page 6.

6. WHAT IS A SECURITY?

In order to determine whether a cryptoasset should fall under the purview of provincial and territorial securities legislation, it is vital to understand what a security is, pursuant to the applicable legislative enactment. Generally, securities are financial instruments or claims issued by businesses or financial organizations to investors with the objective of raising capital for enterprises. Though not defined in each provincial and territorial securities legislation, the Ontario *Securities Act*, by way of example, defines a security.⁴⁰

Securities in Canada are regulated by provincial or territorial regulators, who are “organized and coordinated”⁴¹ by the Canadian Securities Administrators (“CSA”). Their aim is to create some sense of conformity and uniformity across the thirteen (13) Canadian jurisdictions. From time-to-time, the provincial and territorial regulators release policies that provide some insight into the interpretation of existing securities legislation.⁴² Staff Notices, which are released by the CSA, also provide insight on potential future policies created by provincial and territorial regulators. The objectives of the securities regulators are fairly consistent, as they are focused on the idea that “investors pay enormous amounts of money to strangers for completely intangible rights, whose value depends entirely on the quality of the information that the investor receives and on the seller’s honesty.”⁴³

The purpose of provincial and territorial securities legislation is fairly standardized. For example, under the Ontario *Securities Act*, it is stated at section 1.1 thereof that:

⁴⁰ RSO 1990, c S.5, at s 1(1) [*Securities Act*], wherein security is defined as:

- (a) any document, instrument or writing commonly known as a security,
- (b) any document constituting evidence of title to or interest in the capital, assets, property, profits, earnings or royalties of any person or company,
- (c) any document constituting evidence of an interest in an association of legatees or heirs,
- (d) any document constituting evidence of an option, subscription or other interest in or to a security,
- (e) a bond, debenture, note or other evidence of indebtedness or a share, stock, unit, unit certificate, participation certificate, certificate of share or interest, preorganization certificate or subscription other than,
- (i) a contract of insurance issued by an insurance company licensed under the *Insurance Act*, and
- (ii) evidence of a deposit issued by a bank listed in Schedule I, II or III to the *Bank Act* (Canada), by a credit union or league to which the *Credit Unions and Caisses Populaires Act, 1994* applies, by a loan corporation or trust corporation registered under the *Loan and Trust Corporations Act* or by an association to which the *Cooperative Credit Associations Act* (Canada) applies,
- (f) any agreement under which the interest of the purchaser is valued for purposes of conversion or surrender by reference to the value of a proportionate interest in a specified portfolio of assets, except a contract issued by an insurance company licensed under the *Insurance Act* which provides for payment at maturity of an amount not less than three quarters of the premiums paid by the purchaser for a benefit payable at maturity,
- (g) any agreement providing that money received will be repaid or treated as a subscription to shares, stock, units or interests at the option of the recipient or of any person or company,
- (h) any certificate of share or interest in a trust, estate or association,
- (i) any profit-sharing agreement or certificate,
- (j) any certificate of interest in an oil, natural gas or mining lease, claim or royalty voting trust certificate,
- (k) any oil or natural gas royalties or leases or fractional or other interest therein,
- (l) any collateral trust certificate,
- (m) any income or annuity contract not issued by an insurance company,
- (n) any investment contract,
- (o) any document constituting evidence of an interest in a scholarship or educational plan or trust, and
- (p) any commodity futures contract or any commodity futures option that is not traded on a commodity futures exchange registered with or recognized by the Commission under the *Commodity Futures Act* or the form of which is not accepted by the Director under that Act,

⁴¹ Canadian Securities Administrators, *About CSA: Overview* (Montreal: Canadian Securities Administrators, 2009) <<https://www.securities-administrators.ca/aboutcsa.aspx?id=45>>.

⁴² *Securities Act*, *supra* note 40 at s 143.8.

⁴³ Bernard Black, “The Legal and Institutional Preconditions for Strong Securities Markets”, (2001) 48:4, *UCLA Law Review*, online: Northwestern Scholars <https://papers.ssrn.com/sol3/papers.cfm?abstract_id=182169>.

The purposes of this Act are:

- (a) to provide protection to investors from unfair, improper or fraudulent practices;
- (b) to foster fair and efficient capital markets and confidence in capital markets; and
- (c) to contribute to the stability of the financial system and the reduction of systemic risk.⁴⁴

The issue of regulating of cryptoassets as securities arose following a 2016 U.S. incident in which there was an attempt at a cryptocurrency heist after an Initial Coin Offering (“ICO”), which had raised \$150 million USD, became the largest crowdfunding project in history.⁴⁵ Through an anomaly in the system, a hacker was able to divert approximately \$50 million USD worth of assets from the ICO into another account.⁴⁶ While the hacker was unable to receive the assets and the transaction was cancelled, this attack led critics to question under which particular regime such ICOs should be regulated.⁴⁷ In response to this attack, the SEC released a report to determine whether the ICO in the aforementioned attack, as well as other cryptoassets, should fall under the auspices of U.S. federal securities laws.⁴⁸ The SEC was of the opinion that various cryptoassets fall within the scope of the *Securities Act*.⁴⁹ More specifically, the SEC concluded that many cryptoassets may be considered *prima facie* to constitute an “investment contract” pursuant to section 2(a)(1) of the U.S. *Securities Act*.⁵⁰

⁴⁴ *Securities Act*, *supra* note 40.

⁴⁵ David Siegel, “Understanding the DAO Attack” Coindesk (blog) (25 June 2016), online: <www.coindesk.com/understanding-dao-hack-journalists/>.

⁴⁶ *Ibid.*

⁴⁷ *Ibid.*

⁴⁸ United States, Securities and Exchange Commission, Report of Investigation Pursuant to Section 21(a) of the Securities Exchange Act of 1934: The DAO (Release No 81207) (Washington, DC: US Government Printing Office, 2017).

⁴⁹ 15 U.S.C. § 77a.

⁵⁰ *Ibid.*

In response to the SEC finding above, the CSA released Staff Notice 46-307⁵¹ (“Staff Notice 46-307”) on August 24, 2017, in which the CSA warned that many “cryptocurrency offerings, such as initial coin offerings (ICO), initial token offerings (ITO) and sales of securities of cryptocurrency investment funds” would fall under the securities laws of Canada, as they would be considered investment contracts (similar to the status thereof in the United States). To support its position, the CSA refers to the four-prong test set forth in *Pacific Coast Coin Exchange v. Ontario (Securities Commission)*⁵² (“*Pacific Coast*”) to determine whether a coin or token would be considered to be an investment contract. The *Pacific Coast* four-prong test reads:⁵³

- (1) Does the scheme involve an investment of money?
- (2) Is the scheme in a common enterprise?
- (3) Has an investment of money been made with the intention of profit?
- (4) Are the profits to come solely from the efforts of others?

In order for a cryptoasset to be considered an investment contract under the current judicial precedent, each component of this test must be answered in the affirmative. Only then would a cryptoasset be considered a security and therefore subject to Canadian securities laws.

Interestingly, on June 11, 2018, the CSA released Staff Notice 46-308,⁵⁴ in which it outlined fourteen (14) situations that impact the presence of one or more of the elements of an investment contract. In Staff Notice 46-308, the CSA referred to its own publication, Staff Notice 46-307, writing [emphasis added]:

⁵¹ Canadian Securities Administrators, “CSA Staff Notice 46-307: Cryptocurrency Offerings”, 40 OSCB 7233 at 7321 (Toronto: OSCB, 24 August 2017), online: Canadian Securities Administrators <http://www.osc.gov.on.ca/en/SecuritiesLaw_csa_20170824_cryptocurrency-offerings.htm>.

⁵² [1978] 2 SCR 112, 1977 CarswellOnt 50, 2 BLR 212 [*Pacific Coast*]. The majority held at page 113-114:

Per Martland, Judson, Ritchie, Spence, Pigeon, Dickson, Beetz and de Grandpré JJ.: Section 35 of the Act prohibits anyone trading in a security in the absence of a prospectus and section 1(1) (22) xiii defines security as including “any investment contract, other than an investment contract within the meaning of *The Investment Contracts Act*”. [The contract in question was not one covered by *The Investment Contracts Act*]. While the term investment contract is not defined, the policy of the legislation is clearly the protection of the public through full, true and plain disclosure of all material facts relating to securities being issued. The fourteen subdivisions of the definition encompass practically all types of transactions and indeed the definition had to be narrowed down by the long list of exceptions in s. 19. The categories in the definition are not mutually exclusive and are in the nature of ‘catchalls’. Such remedial legislation should be construed broadly. Substance, not form, is the governing factor. The legislation is not aimed solely at schemes that are actually fraudulent but rather relates to arrangements that do not permit the customers to know exactly the kind of investment they are making.

The Supreme Court of the United States in *SEC v. W.J. Howey Co.*, 328 U.S. 293 (1946), with the foregoing in mind laid down the test “Does the scheme involve ‘an investment of money in a common enterprise, with profits to come solely from the efforts of others’?” In the case at bar all aspects of this test can be answered in the affirmative. Clearly an investment of money was involved; as to the common enterprise aspect the only commonality necessary for an investment contract is that between the investor and promoter; and as to the dependence of the customer for the success of the enterprise the end result of the investment by each customer was dependent upon the quality of the expertise brought to the administration of the funds obtained by appellant from its customers. The test to determine the economic realities of a securities transaction based on “the risk capital approach” adopted by the Supreme Court of Hawaii in *State of Hawaii v. Hawaii Marker Center, Inc.*, 485 P. 2d 105, results in the same conclusion that the agreement in question is an investment contract.

The facts were examined in the sole light of the *Howey* and *Hawaii* tests at the invitation of the parties. A broader approach could however have been taken. The clear legislative policy was to replace the harshness of *caveat emptor* in security related transactions and the courts should seek to attain that goal even if tests formulated in prior cases prove ineffective and have to be broadened in scope.

⁵³ *Ibid* at pg 128.

⁵⁴ Canadian Securities Administrators, “CSA Staff Notice 46-308 Securities Law Implications for Offerings of Tokens”, (Toronto: OSCB, 11 June 2018), online: Canadian Securities Administrators <http://www.osc.gov.on.ca/documents/en/Securities-Category4/csa_20180611_46-308_implications-for-offerings-of-tokens.pdf>.

[...] As indicated in SN 46-307 every offering is unique and must be assessed on its own characteristics. An offering of tokens may involve the distribution of securities because:

- the offering involves the distribution of an investment contract; and/or
- the offering and/or the tokens issued are securities under one or more of the other enumerated branches of the definition of security or may be a security that is not covered by the non-exclusive list of enumerated categories of securities.

In determining whether or not an investment contract exists, the case law endorses an interpretation that includes considering the objective of investor protection. This is especially important for businesses to consider in the context of offerings of tokens where the risk of loss to investors can be high. Businesses and their professional advisors should consider and apply the case law interpreting the term “investment contract” [FN1], including considering whether the offering involves:

1. An investment of money
2. In a common enterprise
3. With the expectation of profit
4. Derived significantly from the efforts of others

In analyzing whether an offering of tokens involves an investment contract, businesses and their professional advisors should assess not only the technical characteristics of the token itself, but the economic realities of the offering as a whole, with a focus on substance over form.

We have received submissions from businesses and their professional advisors that a proposed offering of tokens does not involve securities because the tokens will be used in software, on an online platform or application, or to purchase goods and services. However, we have found that most of the offerings of tokens purporting to be utility tokens that we have reviewed to date have involved the distribution of a security, namely an investment contract. The fact that a token has a utility is not, on its own, determinative as to whether an offering involves the distribution of a security.

Examples of situations and their possible implication on one or more of the elements of an investment contract

We have identified in the table below situations that have an implication on the presence of one or more of the elements of an investment contract. [...]⁵⁵

⁵⁵ *Ibid.*

[FN1]: See, for example: the Supreme Court of Canada's decision in *Pacific Coast Coin Exchange v. Ontario (Securities Commission)*, [1978] 2 SCR 112, the Ontario Securities Commission's decision in *Universal Settlements International Inc.* (2006), 29 OSCB 7880, and the Alberta Securities Commission's decisions in *The Land Development Company Inc. et al* (2002), ABSECCOM REA #1248840 v1 and *Kustom Design Financial Services Inc. (Re)*, 2010 ABASC 179.

In Staff Notice 46-308, the CSA also refers to its Regulatory Sandbox,⁵⁶ the purpose of which is to allow:

[...] firms to register and/or obtain exemptive relief from securities laws requirements, under a faster and more flexible process than through a standard application, in order to test their products, services and applications throughout the Canadian market on a time-limited basis.

The CSA Regulatory Sandbox is part of the CSA's 2016-2019 Business Plan to gain a better understanding of how technology innovations are impacting capital markets, assess the scope and nature of regulatory implications and what may be required to modernize the securities regulatory framework for fintechs.⁵⁷

Moreover, the CSA has published a list of decisions⁵⁸ granted through the CSA Regulatory Sandbox, as well as the terms and conditions of registration of the firms authorized to participate in the CSA Sandbox.

7. ARE CRYPTOASSETS SECURITIES?

In Staff Notice 46-307, the CSA made it clear that “in many instances [the CSA] found that the coins/tokens in question constitute securities for the purposes of securities laws.”⁵⁹ If cryptoassets are to be considered investment contracts, many extraneous securities law obligations would arise that are not present in the current regulatory sphere. Included in these obligations would be the prospectus requirement (or corresponding exemption) and the registration requirement (and/or its corresponding exemption).⁶⁰ These obligations would be much more onerous than the current requirements put forth by the various regulatory bodies that are trying to regulate this space. When considering whether or not securities law is going to apply to a cryptoasset, the CSA has mentioned it will “consider substance over form” when determining whether or not that particular asset should be considered a security. For example, the SEC is under the impression that neither Bitcoin nor Ether should be considered a security under the current securities regulations.⁶¹

⁵⁶ *Ibid.*

⁵⁷ *Ibid.*

⁵⁸ Canadian Securities Administrators, *CSA Regulatory Sandbox* (Montreal: Canadian Securities Administrators, 2009) < https://www.securities-administrators.ca/industry_resources.aspx?id=1626>.

⁵⁹ Canadian Securities Administrators, *supra* note 51.

⁶⁰ *Ibid.*

⁶¹ Hinman, *supra* note 12.

Currently, the CSA appears to be of the view that many cryptoassets should be treated as securities and consequently become subject to stringent regulatory obligations, despite the SEC's reversal on its classification of cryptoassets as securities. Indeed, the SEC recently announced in a June 14, 2018 statement⁶² *that it no longer considered Ether or Bitcoin to be securities*. In this statement, the SEC reviewed whether cryptoassets would be deemed securities according to *SEC v Howey*,⁶³ one of the U.S. Supreme Court decisions that the Supreme Court of Canada ("SCC") refers to in *Pacific Coast* regarding the above four-prong test for investment contracts.⁶⁴ Through its application of the four-prong test, the SEC expressed concern that purchasers of a cryptoasset would "no longer reasonably expect a person or group to carry out essential managerial or entrepreneurial efforts."⁶⁵

In these cases, when a cryptoasset reaches the level where it is so decentralized that any third-party activity no longer influences its success, the identification of such third parties no longer plays a vital role in protecting the rights and interests of the users of the cryptoassets. When these third parties lose their influence to exert any influence on these decentralized networks, specific information regarding their "background, financing, plans, financial stake and so forth"⁶⁶ become minimally relevant to the efficient functioning of the market for the cryptoasset.

Bitcoin was supposedly created by someone under the pseudonym Satoshi Nakamoto, who released a paper entitled "Bitcoin: A Peer-to-Peer Electronic Cash System"⁶⁷ on October 31, 2008, which detailed a system of decentralized peer-to-peer electronic transactions. The Bitcoin network was established on January 3, 2009, when Mr. Nakamoto mined the first Bitcoin block and was rewarded with 50 bitcoins.⁶⁸ As the Bitcoin network has been decentralized since its creation,⁶⁹ attempting to regulate Bitcoin as a security in Canada would be highly ineffective from an enforcement perspective.

⁶² *Ibid.*

⁶³ *SEC v W.J. Howey Co.*, 328 U.S. 293 (1946).

⁶⁴ *Pacific Coast*, *supra* note 52 at 128.

⁶⁵ Hinman, *supra* note 12.

⁶⁶ *Ibid.*

⁶⁷ Satoshi Nakamoto, "Bitcoin: A Peer-to-Peer Electronic Cash System", (31 October 2008), online: <<https://bitcoin.org/bitcoin.pdf>>.

⁶⁸ Benjamin Wallace, "The Rise and Fall of Bitcoin", *Wired* (blog) (23 November 2011), online: <https://www.wired.com/2011/11/mf_bitcoin/>.

⁶⁹ Hinman, *supra* note 12.

In late 2013, a Canadian by the name of Vitalik Buterin proposed the development of the Ethereum network; the pre-sale of Ether tokens began on July 22, 2014 and raised over \$14 million USD by August 6, 2014.⁷⁰ Subsequently, the network has grown exponentially, with Ether currently ranking second behind Bitcoin in market capitalization.⁷¹ The SEC has proposed a similar treatment for Ether and Bitcoin: based on the decentralization of the current Ethereum network, Ether transactions should not be subject to disclosure requirements under U.S. securities laws.⁷² Requiring securities disclosure for such cryptoassets, where the distributed network is functional and efficient without any significant influence exerted by a third-party, provides little benefit. While securities regulations are intended to protect investor rights, as well as those of other stakeholders, in decentralized systems such as those underpinning cryptoassets, there is very little that securities regulatory bodies need do to protect its users, as no single participant is able to manipulate the network.

While the SEC has remained silent recently on the status of cryptoassets other than Bitcoin and Ethereum, it is reasonable that the CSA should re-evaluate its identification of various coins as investment contracts, and thus as a security. Proposing overreaching securities regulation on the cryptoasset regime would likely create a system where onerous requirements are placed on users of such assets, with an end result of suppressing innovation in financial technology and motivating human and financial capital to leave Canada seeking more favourable environments.

Given the nature of cryptoassets, they do not fit the definition of a security. The fact that securities regulations would have scant effect in protecting users on decentralized networks makes it evident that defining cryptoassets as a security would provide ineffective regulatory enforcement in this respect.

Thus, it could be postulated that a divergence of position and legislative interpretation has formed between various jurisdictions with respect to the characterization of cryptoassets as a security.

8. DIVISION OF POWERS - A LOOMING CONFLICT FOR REGULATORY OVERSIGHT OF CRYPTOASSETS

During June 2018, both the provincial and federal levels of government were active in releasing numerous documents regarding cryptoassets, including Proposed Amendments, Staff Notices, studies and other documents; the latest of which was published by the Ontario Securities Commission (“OSC”) on June 28, 2018.⁷³

⁷⁰ Investoo Group, “History of Ethereum: How it’s set to overtake Bitcoin by 2018”, (June 26 2017), online: Investoo Group (blog), online: Mining < <http://www.mining.com/web/history-ethereum-set-overtake-bitcoin-2018/>>.

⁷¹ “Top 100 Cryptocurrencies By Market Capitalization”, online: CoinMarketCap: <<https://coinmarketcap.com/coins/>> [Top 100].

⁷² Hinman, *supra* note 12.

⁷³ Ontario, Ontario Securities Commission, *Taking Caution: Financial Consumers and the Cryptoasset Sector* (Toronto: Ontario Securities Commission, 2018) <https://www.osc.gov.on.ca/documents/en/Investors/inv_research_20180628_taking-caution-report.pdf>.

In this publication entitled *Taking Caution: Financial Consumers and the Cryptoasset Sector*, the OSC claims that “most ICOs are subject to securities regulations,”⁷⁴ referring to their own studies, without disclosing the methodology or the sample set, as well as to other reports. Throughout this publication, the OSC provides various statistics from a survey of Ontarians who own or have owned cryptoassets relating to motives and methods of purchase, as well as various other pieces of information. At one point, the OSC comments that many users of cryptoassets are unsure of whether cryptoassets are subject to regulation and, if so, who the regulatory authority might be. In response to their finding, the OSC asserts “this belief is incorrect. The OSC regulates ICOs that constitute securities offerings.”⁷⁵ CSA Staff Notice 46-308 is mentioned as the authority from where this regulatory power is derived.

However, as stated in section 143.8 of the *Securities Act* of Ontario, even when a Staff Notice becomes a policy, it “is not of a legislative nature.”⁷⁶ Furthermore, the *Securities Act* is clear that before a Staff Notice becomes a policy, the public must be provided “reasonable opportunity to interested persons and companies to make written representations with respect to the proposed policy within a period of at least 60 days after the publication.”⁷⁷ Thus, review of a Staff Notice is necessary before it becomes policy; while the OSC may be able to provide “guidance on the potential application of, and possible approaches required to comply with, securities legislation,” its current role in regulating ICOs has not been defined by either Canadian or Provincial regulators or legislation.

Interestingly, CSA Staff Notice 46-308 further refers the reader to *Reference Re Securities Act (Canada)*⁷⁸ (“*Re Securities Act*”), consisting of an opinion rendered by the SCC in which it analyzed the extent of the ability of the Parliament of Canada to use its trade and commerce power under the section 91 of the *Constitution Act, 1867*.⁷⁹ At paragraph 45 of *Re Security Act*, the Supreme Court of Canada wrote:

[45] The provincial power over securities extends to impacts on market intermediaries or investors outside a particular province (*Global Securities*, at para. 41; *R. v. W. McKenzie Securities Ltd.* (1966), 56 D.L.R. (2d) 56 (Man. C.A.), leave to appeal refused, [1966] S.C.R. ix (sub nom. *West & Dubros v. The Queen*); *Gregory & Co. v. Quebec Securities Commission*, [1961] S.C.R. 584). The case law also recognizes provincial jurisdiction where the province’s capital markets are engaged (*Québec (Sa Majesté du Chef) v. Ontario Securities Commission* (1992), 10 O.R. (3d) 577 (C.A.), leave to appeal refused, [1993] 2 S.C.R. x (sub nom. *R. du chef du Québec v. Ontario Securities Commission*); *Bennett v. British Columbia (Securities Commission)* (1992), 94 D.L.R. (4th) 339 (B.C.C.A.)).

In other words, the SCC “[...] sank the federal government’s attempt to create a national securities regulator. The Court ruled that the proposed Canadian *Securities Act* (Act), as presently drafted, is *ultra vires* the federal government.”⁸⁰ The SCC further noted:

⁷⁴ *Ibid* at 1.

⁷⁵ *Ibid* at 5.

⁷⁶ *Securities Act*, supra note 40 at s 143.8(1).

⁷⁷ *Securities Act*, supra note 40 at s 143.8(5).

⁷⁸ 2011 SCC 66, [2011] 3 SCR 837 [*Re Securities Act*].

⁷⁹ (UK), 30 & 31 Vict, c 3, reprinted in RSC 1985, App II, No 5 [*Constitution Act*].

⁸⁰ Wayne Gray and Stephen Ganttner, “Supreme Court’s Unanimous Ruling Sinks Canadian *Securities Act* (But Leave Much to be Salvaged)” (23 December 2011), *McMillan LLP* (blog), online: <<https://mcmillan.ca/Supreme-Courts-Unanimous-Ruling-Sinks-Canadian-Securities-Act-But-Leaves-Much-to-be-Salvaged>>.

To determine the constitutional validity of legislation from a division of powers perspective, the pith and substance analysis requires the courts to look at the purpose and effects of the law. The inquiry then turns to whether the legislation falls under the head of power said to support it. If the pith and substance of the legislation is classified as falling under a head of power assigned to the adopting level of government, the legislation is valid. When a matter possesses both federal and provincial aspects, the double aspect doctrine may allow for the concurrent application of both federal and provincial legislation.

Though Parliament's power over the regulation of trade and commerce under s. 91(2) of the *Constitution Act, 1867* has two branches – the power over interprovincial commerce and the general trade and power – “[...] it cannot be used in a way that denies the provincial legislatures the power to regulate local matters and industries within their boundaries. Nor can the power of the provinces deprive the federal Parliament of its powers under s. 91(2) to legislate on matters of genuine national importance and scope – matters that transcend the local and concern Canada as a whole.” As the Supreme Court of Canada further stated in the summary of in *Re Securities Act* [emphasis added]:

As held in *General Motors of Canada Ltd. v. City National Leasing*, [1989] 1 S.C.R. 641, to fall under the general branch of s. 91(2), legislation must engage the national interest in a manner that is qualitatively different from provincial concerns. Whether a law is validly adopted under the general trade and commerce power may be ascertained by asking (1) whether the law is part of a general regulatory scheme; (2) whether the scheme is under the oversight of a regulatory agency; (3) whether the legislation is concerned with trade as a whole rather than with a particular industry; (4) whether it is of such a nature that provinces, acting alone or in concert, would be constitutionally incapable of enacting it; and (5) whether the legislative scheme is such that the failure to include one or more provinces or localities in the scheme would jeopardize its successful operation in other parts of the country. These indicia of validity are not exhaustive, nor is it necessary that they be present in every case.⁸¹

The inherent conflict between federal and provincial powers to regulate various aspects of (i) trade and commerce under s. 91(2) [federal jurisdiction], (ii) civil rights under s. 92(13) [provincial jurisdiction] and matters of merely local or private nature under s. 92(16) [provincial jurisdiction] of the *Constitution Act, 1867*⁸² is well known, and is indicative of a brewing conflict that may occur between the federal and provincial levels of government with respect to the regulation of cryptoassets, especially considering provincial securities regulators, such as the OSC⁸³ have characterized them as securities, whilst others (such as Quebec's Autorité des Marchés Financiers) have not,⁸⁴ and the Canadian Parliament has released its Proposed Amendments.

⁸¹ *Re Securities Act*, *supra* note 78 at page 839.

⁸² *Constitution Act*, *supra* note 79.

⁸³ Ontario Securities Commission, *supra* note 73.

⁸⁴ Jacob Serebrin, “Virtual currencies like Bitcoin fall into a cryptic regulatory gap in Quebec”, *Montreal Gazette* (11 January 2018), online < <https://montrealgazette.com/business/amf-on-bitcoin>>.

As applied to the regulation of cryptoassets, it could be argued that the federal government has the authority to regulate cryptoassets; such through the application of section 91 of the *Constitution Act, 1867*⁸⁵ and application of the national concern doctrine.

The first mention of the national concern doctrine was asserted in *Attorney-General for Ontario vs. Attorney-General for the Dominion and The Distillers and Brewers' Association of Ontario*:

[13] [...] Their Lordships do not doubt that some matters, in their origin local and provincial, might attain such dimensions as to affect the body politic of the Dominion, and to justify the Canadian Parliament in passing laws for their regulation or abolition in the interest of the Dominion. But great caution must be observed in distinguishing between that which is local and provincial, and therefore within the jurisdiction of the provincial legislatures, and that which has ceased to be merely local or provincial, and has become matter of national concern, in such sense as to bring it within the jurisdiction of the Parliament of Canada. [...] ⁸⁶

Fifty years after this decision, the doctrine was given its modern interpretation through the *Reference re Canada Temperance Act* decision, wherein it was acknowledged that:

[...] if [the subject matter of the legislation] is such that it goes beyond local or provincial concern or interests and must from its inherent nature be the concern of the Dominion as a whole [...] then it will fall within the competence of the Dominion Parliament as a matter affecting the peace, order and good government of Canada. [...] ⁸⁷

The modern-day interpretation was affirmed through *Johannesson v. West St. Paul*, wherein it was held:

[19] [...] the true test must be found in the real subject matter of the legislation: if it is such that it goes beyond local or provincial concern or interests and must from its inherent nature be the concern of the Dominion as a whole . . . then it will fall within the competence of the Dominion Parliament as a matter affecting the peace, order and good government of Canada, though it may in another aspect touch on matters specially reserved to the provincial legislature. [...] ⁸⁸

This was re-affirmed in *Munro v. National Capital Commission*, wherein it was held:

⁸⁵ *Supra* note 79.

⁸⁶ 1896 CarswellNat 45, [1896] AC 348, 5 Cart BNA 295.

⁸⁷ 1946 CarswellOnt 100 at 205-206, [1946] 2 WWR. 1, [1946] 2 DLR 1.

⁸⁸ [1952] 1 SCR 292, [1951] 4 DLR 609.

[...] [24] I find it difficult to suggest a subject matter of legislation which more clearly goes beyond local or provincial interests and is the concern of Canada as a whole than the development, conservation and improvement of the National Capital Region in accordance with a coherent plan in order that the nature and character of the seat of the Government of Canada may be in accordance with its national significance. Adopting the words of the learned trial judge, it is my view that the Act “deals with a single matter of national concern. [...]”⁸⁹

For the point of this discussion, reference can be made to paragraph 33 of *R v. Crown Zellerbach Canada Ltd.*⁹⁰ (“Zellerbach”), wherein it was established that [emphasis added]:

[...]

1. The national concern doctrine is separate and distinct from the national emergency doctrine of the peace, order and good government power, which is chiefly distinguishable by the fact that it provides a constitutional basis for what is necessarily legislation of a temporary nature;
2. The national concern doctrine applies to both new matters which did not exist at Confederation and to matters which, although originally matters of a local or private nature in a province, have since, in the absence of national emergency, become matters of national concern;
3. For a matter to qualify as a matter of national concern in either sense it must have a singleness, distinctiveness and indivisibility that clearly distinguishes it from matters of provincial concern and a scale of impact on provincial jurisdiction that is reconcilable with the fundamental distribution of legislative power under the Constitution;
4. In determining whether a matter has attained the required degree of singleness, distinctiveness and indivisibility that clearly distinguishes it from matters of provincial concern it is relevant to consider what would be the effect on extra-provincial interests of a provincial failure to deal effectively with the control or regulation of the intra-provincial aspects of the matter.

⁸⁹ [1966] SCR 663.

⁹⁰ [1988] 1 SCR 401 at para 33, 1988 CarswellBC 137, [1988] SCJ No [Zellerbach].

The *Zellerbach* decision presented the modern-day interpretation of the national concern doctrine, which will show how the cryptoasset regime would be best regulated through federalism. The national concern doctrine is concerned with matters that did, (a) not exist before Confederation, and (b) which have become a matter of national concern. It is clear that the first requirement of the test has been passed. The analysis will focus on whether or not the cryptoasset regime has become a matter of national concern. *Zellerbach* makes it clear that in order for the cryptoasset regulatory regime to have reached the level of a matter of national concern it must attain the levels of “singleness, distinctiveness and indivisibility that clearly distinguishes it from a matter of provincial jurisdiction.”⁹¹ The *A.G. Canada v Hydro Quebec et al* (“*AG Canada*”) decision made distinctive that “the test for singleness, distinctiveness and indivisibility is a demanding one. Because of the high potential risk to the Constitution's division of powers presented by the broad notion of national concern, it is crucial that one be able to specify precisely what it is over which the law purports to claim jurisdiction.”⁹² *Zellerbach* extends the definition of a national concern where it states that what classifies singleness, distinctiveness and indivisibility is to “consider what would be the effect on extra-provincial interests of a provincial failure to deal effectively with the regulation or control or regulation of the intra-provincial aspects of this matter.”⁹³

On January 7, 2018, the twenty-four (24) hour volume of cryptoasset trading reached a high of over \$80 billion USD a day.⁹⁴ Millions of dollars are being converted into and out of Canadian fiat currency and cryptoassets while hundreds of millions of dollars are being converted into USD daily on cryptocurrency exchanges.⁹⁵ Fortunes have been made and cryptoassets have become a global phenomenon. While different regulatory bodies in Canada struggle to determine who should be in charge of regulating this growing marketplace, it should be recognized that cryptoassets are potentially much “too important and impactful”⁹⁶ and the social benefits far too large for Canada to stifle the potential to become a global leader in this market.

⁹¹ *Ibid.*

⁹² [1997] 3 SCR 213 at para 673.

⁹³ *Zellerbach*, *supra* note 90 at para 3.

⁹⁴ Coinmarketcap, “Total Market Capitalization”, online: Coinmarketcap <www.coinmarketcap.com/charts> [Total Market].

⁹⁵ “CryptoCompare Index: BTC”, online: Cryptocompare <<https://www.cryptocompare.com/coins/btc/analysis/CAD>>.

⁹⁶ William Michael Cunningham, “Cryptocurrency Regulation is a job for treasury” *American Banker* 183:37 (23 February 2018), online: <<https://www.americanbanker.com/opinion/cryptocurrency-regulation-is-a-job-for-treasury>>.

Considering the objectives⁹⁷ of the *PCMLTFA*, the most effective and the most important areas of regulation are to prevent money laundering, terrorist financing and tax evasion. These new technologies “threaten existing approaches to regulation, and empower groups and individuals – including criminals and terrorists – seeking to skirt regulations for nefarious purposes.”⁹⁸

Under section 91(27) of the *Constitution Act, 1867*,⁹⁹ criminal law will be regulated by the Parliament of Canada. Currently the AML and ATF regime are federally regulated under *Proceeds of Crime (Money Laundering and Terrorist Financing Act*,¹⁰⁰ (“*PCMLTFA*”). Money laundering has and will continue to be a threat to Canada’s financial institutions.¹⁰¹ Without the proper resources and appropriate authority that stems from federal legislation, this problem will continue to grow.

In addition to this consideration, the *PCMLTFA* also relates to section 91(7) of the *Constitution Act, 1867*,¹⁰² which focuses on the defense and military of Canada, including preventing any threats of terrorism. It is extremely important to have effective measures to prevent terrorism; this effort begins with the obstruction of terrorist financing which can lower the risk of terrorist attacks on Canadian citizens both at home and abroad. We see no reason why such endeavours should be regulated provincially. The resources and the current legislation that would be provided by federal regulation will be the most effective process in preventing money laundering and terrorist financing.

The regulation of the convertibility mechanism where cryptoassets are transferred into fiat currency (and vice versa) through a cryptoasset exchange is the stage of the cryptoasset transaction that will be able to most effectively protect Canada against these threats.

⁹⁷The objective of the *PCMLTFA* is to:

- implement specific measures to detect and deter money laundering and the financing of terrorist activities to facilitate the investigation or prosecution of money laundering and terrorist financing offences, including:
 - establishing record keeping and client identification requirements for financial services providers and other persons that engage in businesses, professions or activities that are susceptible to being used for money laundering, and the financing of terrorist activities, [...];
 - requiring the reporting of suspicious financial transactions and of cross-border movements of currency and monetary instruments, and
 - establishing an agency that is responsible for dealing with reported and other information;
- respond to the threat posed by organized crime by providing law enforcement officials with the information they need to investigate and prosecute money laundering or terrorist financing offences, while ensuring that appropriate safeguards are put in place to protect the privacy of persons with respect to personal information about themselves; and
- assist in fulfilling Canada’s international commitments to participate in the fight transnational crime, particularly money laundering and the fight against terrorist activities [...].

⁹⁸ Alex Wilner & Evangeline Ducas, “The security and financial implications of blockchain technologies: Regulating emerging technologies in Canada” (2017) 72:4 Intl J 539.

⁹⁹ *Constitution Act*, supra note 79.

¹⁰⁰ *PCMLTFA*, supra note 3.

¹⁰¹ Nicolas W. R. Burbidge, “International anti-money laundering and anti-terrorist financing: the work of the Office of the Superintendent of Financial Institutions in Canada” (2004) 7:4 Journal of Money Laundering Control 320.

¹⁰² *Constitution Act*, supra note 79.

Blockchain and related technologies also provide opportunities for innovation and profit on a large scale. On January 7, 2018 the global market capitalization for cryptoassets reached a value of over \$810 billion USD.¹⁰³ This market is much too large to be regulated by individual provinces. Under section 91(2) of the *Constitution Act, 1867*¹⁰⁴ it shall be within the power of the Parliament of Canada to regulate Trade and Commerce throughout the country. It is therefore important for the Federal Parliament to create legislation that finds the balance between a prohibitive regulatory environment and a lax AML and ATF regime without stifling innovation and favouring a competitive Canadian cryptoasset industry within a global economy; such being within its powers.

Currently, Canada has assumed a “watchful approach.”¹⁰⁵ They are watching the global regulation and weigh the risks and commensurate opportunities in the cryptoasset environment. Other jurisdictions (such as Singapore and Switzerland) have adopted a more “facilitative approach,”¹⁰⁶ electing to become attractive destinations in the growing cryptoasset market. They have chosen to “regulate blockchain technologies in order to both capitalize on potential opportunities that emerge, while minimizing identified risks.”¹⁰⁷ These foreign jurisdictions are slowly becoming the global FinTech leaders; Canada needs to ensure that it does not fall behind in this respect. “Canada risks losing its competitive advantage in developing and profiting from blockchain technologies.”¹⁰⁸ In the future, jurisdictions that have benefited from facilitative cryptoasset regulation shall benefit from the lessons they learned during the progression of this technology.¹⁰⁹ It is therefore imperative for Canada to become one of the jurisdictions that is a global leader in this space.

A failure of the provinces to implement proper regulation for cryptoassets intra-provincially would likely have extra-provincial effects that would be felt on a national and potentially global level. The level of impact that improper regulation of this technology could have regarding money laundering and terrorist financing is a matter that falls directly within the “pith and substance” of the federal legislation. Additionally, the necessity to promote Canada as an emerging global leader in this space falls within the areas of trade and commerce as regulated by section 91(2) of the *Constitution Act, 1867*.¹¹⁰

In addition to the desirability of the creation of a viable national cryptoasset regulatory framework, such a framework, under the federal regime, would:

¹⁰³ Coinmarketcap, *supra* note 94.

¹⁰⁴ *Constitution Act*, *supra* note 79.

¹⁰⁵ Wilner et al., *supra* note 98.

¹⁰⁶ *Ibid.*

¹⁰⁷ *Ibid.*

¹⁰⁸ *Ibid.*

¹⁰⁹ United States, *Foundation for Defense of Democracies, An Analysis of Illicit Flows into Digital Currency Services*, Yaya J Fanusie & Tom Robinson, (Washington D.C, January 2018) at 11.

¹¹⁰ *Constitution Act*, *supra* note 79.

- allow FINTRAC¹¹¹ to fulfil its mandate, which is “to facilitate detection, prevention and deterrence of money laundering and the financing of terrorist activities, while ensuring the protection of personal information under its control,” as well as respect Canada’s international commitments to its partners;¹¹²
- Enable the use of an existing and highly functional AML/ATF federal framework to regulate cryptoassets, with known requirements (i.e., reporting requirements, money services business (“MSB”) reporting requirements, etc.), under an existent set of laws and rules designed to permit uniform regulation and enforcement on a national basis, thus fostering the integrity and stability of Canada’s financial system, among other considerations;

Moreover, given the nature of cryptoassets described in this paper, they are impacted by other forms of federal legislation, including, but not limited to (i) the *Clearing and Settlement Act*, (ii) the *Bank Act*, and (iii) the *Payment Act*,¹¹³ especially if cryptoassets are used in financial institutions on a day-to-day, as well as mainstream basis. Furthermore, technological innovation is federally regulated under the *Patent Act* and Constitution. In light of the foregoing, it could be argued that the cryptoasset regulatory regime is *intra vires* of the Parliament of Canada to regulate.

¹¹¹ Financial Transactions and Reports Analysis Centre of Canada (FINTRAC) is Canada’s financial intelligence unit (FIU). According to its website, “the Centre assists in the detection, prevention and deterrence of money laundering and the financing of terrorist activities. FINTRAC’s financial intelligence and compliance functions are a unique contribution to the safety of Canadians and the protection of the integrity of Canada’s financial system. FINTRAC acts at arm’s length and is independent from the police services, law enforcement agencies and other entities to which it is authorized to disclose financial intelligence. It reports to the Minister of Finance, who is in turn accountable to Parliament for the activities of the Centre”, available at: <http://www.fintrac-canafe.gc.ca/fintrac-canafe/1-eng.asp>.

¹¹² Canada, Financial Transactions and Reports Analysis Centre of Canada, *Who we are* (Ottawa: 2017) <<http://www.fintrac-canafe.gc.ca/fintrac-canafe/1-eng.asp>>.

¹¹³ *Re Securities Act*, *supra* note 78 at para 46. The Constitution gives Parliament powers that enable it to pass laws that affect aspects of securities regulation and, more broadly, to promote the integrity and stability of the Canadian financial system. These include Parliament’s power to enact laws relating to criminal law (s. 91(27)), banks (s. 91(15)), bankruptcy (s. 91(21)), telecommunications (ss. 91 and 92(10) (a)), and peace, order and good government (s. 91) (*Multiple Access; Bell Canada v. Quebec (Commission de la santé et de la sécurité du travail)*, [1988] 1 S.C.R. 749, at pp. 765-66; *Smith v. The Queen*, [1960] S.C.R. 776, at p. 781). Parliament has exercised its powers by enacting, for example, the following statutes and provisions: the *Canada Business Corporations Act*, R.S.C. 1985, c. C-44; the *Criminal Code*, R.S.C. 1985, c. C-46, ss. 380(2), 382, 382.1, 383, 384 and 400; the *Bank Act*, S.C. 1991, c. 46; the *Investment Canada Act*, R.S.C. 1985, c. 28 (1st Supp.); the *Payment Clearing and Settlement Act*, S.C. 1996, c. 6, Sch.; the *Telecommunications Act*, S.C. 1993, c. 38; the *Bankruptcy and Insolvency Act*, R.S.C. 1985, c. B-3, Part XII. Finally, s. 91(2) of the *Constitution Act, 1867* gives Parliament power over the regulation of trade and commerce. This power has two branches: the power over interprovincial and international commerce (*Citizens Insurance Co. of Canada v. Parsons* (1881), 7 App. Cas. 96 (P.C.) (“*Parsons*”)) and the general trade and commerce power that authorizes laws where the national interest is engaged in a manner that is qualitatively different from provincial concerns, as discussed more fully later in these reasons.

9. WHAT IS A COMMODITY?

It has been argued that the currency and securities regulatory bodies may not be the most effective authorities to regulate cryptoassets. It has also been suggested by both the United States Federal Court¹¹⁴ and by the Canadian Revenue Agency¹¹⁵ that cryptocurrencies should be treated as commodities.

The Law Library defines a commodity as “a good that is sold freely to the public. It can be agriculture, fuel or metals. It is traded in bulk in the commodity or spot market.”¹¹⁶ Canadian jurisprudence defines a commodity as “anything produced for use or sale, article of commerce or object of trade,”¹¹⁷ or “in its ordinary business and derivative sense, it means anything moveable that is a subject of trade of acquisition, a kind of thing produced from a sale, an article of commerce, an object of trade.”¹¹⁸ Statutes define commodities in several places, most prevalently in the Alberta *Securities Act* under section 1(h), which defines a commodity too as: “(i) any good, article, service, right or interest of which any unit is, from its nature or by mercantile custom, treated as the equivalent of any other unit, (ii) the currency of any jurisdiction, (iii) any gem, gemstone or other precious stone.”¹¹⁹ The *Commodity Futures Act* defines commodity in section 1(1) as: “whether in the original or a processed state, any agricultural product, forest product, product of the sea, mineral, metal, hydrocarbon fuel, currency or precious stone or other gem, and any goods, article, service, right or interest or class thereof, designated as a commodity under the regulations.”¹²⁰

While the definitions are not entirely consistent in their interpretations of a “commodity” in the Canadian regulatory sphere, they do provide guidelines to assist in helping us determine whether cryptoassets would fall under this definition, and therefore be regulated as such.

¹¹⁴ *CabbageTech*, *supra* note 16 at 27.

¹¹⁵ Canada, Canadian Revenue Agency, *What you should know about digital currency*, (Ottawa: Canadian Revenue Agency, 2013) <<https://www.canada.ca/en/revenue-agency/news/newsroom/fact-sheets/fact-sheets-2015/what-you-should-know-about-digital-currency.html>>. Further reference can be made to Schedule 1.

¹¹⁶ *Black's Law Dictionary*, 10th ed, *sub verbo* “commodity”.

¹¹⁷ *Enron Capital & Trade Resources Canada Corp. v Blue Range Resource Corp.*, 2000 ABCA 239 at para 39, 192 DLR (4th) 281, [2001] 2 WWR 454 [*Enron*].

¹¹⁸ *Canadian Pacific Railway v Ottawa Fire Insurance Company*, 1906 CarswellOnt 143, 7 OWR 353, aff'd 1905 CarswellOnt 143.

¹¹⁹ *Securities Act*, RSA 2000, c S-4 at s 1 [ASA].

¹²⁰ RSO 1990, c C.20 at s 1(1) [CFA].

10. ARE CRYPTOASSETS COMMODITIES?

Perhaps the most relevant argument to cryptoassets being defined as a commodity in Canada comes from the U.S. decision in *Commodity Futures Trading Commission v. Patrick K. McDonnell and CabbageTech, Corp. d/b/a Coin Drop Markets*¹²¹ (“CabbageTech”) where Federal Judge Jack B. Weinstein ruled that he agreed with the CFTC and the Chicago Mercantile Exchange Inc. that cryptoassets (or, as they defined therein, “virtual currencies”) should be considered commodities pursuant to the *Commodity Exchange Act* (“CEA”). In CabbageTech, the plaintiffs were granted a preliminary injunction due to Justice Weinstein’s ruling that without it, there was a “reasonable likelihood that defendants will continue to violate the CEA”¹²² without the injunction. The U.S. courts agreed with the plaintiffs that virtual currency should be regulated as a commodity and therefore the CFTC would have proper standing in this decision.¹²³

CabbageTech cited various sources why they believed that it was likely that a virtual currency would be best regulated as a commodity under the CFTC, as defined in American legislation and jurisprudence. Prentis wrote in his 2015 article that:

“It would make sense for regulators to treat Bitcoin as a commodity. Commodities are generally defined as ‘goods sold in the market with a quality and value uniform throughout the world.’ This categorization would be appropriate because it realistically reflects the economic behavior of Bitcoin users and squares with traditional economic concepts of exchange.”¹²⁴

Prentis elaborates, discussing how participants in the Bitcoin community use the asset in exchange for property or currency, and how Bitcoin actually behaves very similarly to traditional commodities when considered in a supply and demand framework. As more Bitcoin are released into the market, and the difficulty in mining the Bitcoin is heightened, the value rises; in a manner similar to gold or other precious metals, a Bitcoin “is worth whatever someone is willing to pay for it.”¹²⁵

Critics of this analysis have argued that where Bitcoin may fail to conform to the commodity analysis is the “lack of inherent use value that is often included in the definition of a Bitcoin.”¹²⁶ It is through this argument that Bitcoin may face its strongest resistance as to whether it should be defined as a commodity. It is evident on the surface that Bitcoin does not comprise the traditional functions of a commodity that grain, energy or livestock may have when viewed from a high-level perspective.

¹²¹ *Commodity Futures Trading Commission v. Patrick K. McDonnell, and CabbageTech Corp. d/b/a Coin Drop Markets* (18 January 2018), 18-CV-361, online: Commodity Futures Trading Commission <https://www.cftc.gov/sites/default/files/idc/groups/public/@lrenforcementactions/documents/legalpleading/enfcd_mcomplaint011818.pdf> [CabbageTech Complaint].

¹²² *CabbageTech*, *supra* note 15 at 27.

¹²³ *CabbageTech* Complaint, *supra* note 121.

¹²⁴ Mitchell Prentis, “Digital Metal: Regulating Bitcoin As A Commodity” (2015) 66:2 Case W Res L Rev 609. s

¹²⁵ *Ibid* and from Brad Jacobsen & Fred Pena, “What Every Lawyer Should Know About Bitcoins” (2014), Utah B.J., 40.

¹²⁶ Nicholas Godlove, “Regulatory Overview of Virtual Currency” (2014) 10:1 Okla. J. L. & Technology 70.1.

While Bitcoin cannot be used for consumption and its intrinsic value may be difficult to quantify or value, Prentis states that its intrinsic value would benefit from its ability to decrease transaction fees online.¹²⁷ In a comparison between PayPal and other electronic transaction operators or payment services (i.e. payment processing), Bitcoin transaction fees are much lower. It may be evident that this is where Bitcoin's intrinsic value lies; however, this argument only takes into account direct peer-to-peer transactions of Bitcoin, which are declining in popularity as various cryptocurrency exchanges are increasingly facilitating these transactions and charging similar, if not higher transaction fees than PayPal or other intermediaries had previously been demanding.¹²⁸

Based on this analysis, it could be argued that Bitcoin's intrinsic value would be minimal unless a majority of transactions were performed without the use of an exchange or intermediary to facilitate the transaction.

Jeff Currie, who was also cited in CabbageTech, commented as follows regarding the "store of value" function that commodities may contain:

A commodity is any item that "accommodates" our physical wants and needs. And one of these physical wants is the need for a store of value. Throughout history humans have used different commodities as a store of value – even cocoa beans – but, more persistently, gold. In contrast, a security is any instrument that is "secured" against something else. As a currency is usually secured by a commodity or a government's ability to tax and defend, it is considered to be a security. By these definitions, bitcoin with a lower case "b," is a commodity, and not a currency, while Bitcoin with a capital "B" is the technology, or network, that bitcoin moves across. The analogy would be Shale technology versus shale oil.¹²⁹

While Currie is correct in his argument that Bitcoin and other cryptoassets may comprise some store of value, it is also consistent with our above discussion of whether cryptoassets should be defined as a currency. Though cryptoassets do, inherently, contain a "store of value" element, it would be inaccurate to argue that such element is a defining factor of a Bitcoin. With its extremely high rate of volatility that is approximately ten (10) times higher than a traditional currency,¹³⁰ the argument that Bitcoin facilitates market demand for a commodity that stores value appears to be inherently flawed, as such "want and need" is already served by traditional currencies, as well as other commodities (such as precious metals), both of which feature far lower volatility.

While the CFTC has made it clear that cryptoassets fit into the definition of a commodity under Title 7 U.S.C. § 1(a)(9) as, "all other goods and articles... and all services, rights, and interests... in which contracts for future delivery are presently or in the future dealt in,"¹³¹ the definitions are not consistent under Canadian jurisprudence and legislation. For example, under section 1(h)(a) of the Alberta *Securities Act*, a commodity is defined as "any good, article, service, right or interest of which any unit is, from its nature or by mercantile custom, treated as the equivalent of any other unit."¹³²

¹²⁷ Prentis, *supra* note 124.

¹²⁸ Finder "Bitcoin vs. PayPal" (27 April 2018), online : Finder <<https://www.finder.com/bitcoin-vs-paypal>>.

¹²⁹ Jeff Currie, "Bullion Beats bitcoin, Not Bitcoin" *Goldman Sachs Global Macro Research* 21 (11 March 2014) <<https://www.paymentlawadvisor.com/files/2014/01/GoldmanSachs-Bit-Coin.pdf>>.

¹³⁰ Gangwal *et al*, *supra* note 38.

¹³¹ *CabbageTech* Complaint, *supra* note 121.

¹³² *ASA*, *supra* note 119.

While the value of a cryptoasset might measure its value in U.S. dollar terms, similar to other commodities, the value of each of these assets will be uniform. Based on this definition, a cryptoasset may be considered a commodity. Section 1(1) of the *Commodity Futures Act* provides itself with a proverbial catch-all clause, wherein a commodity is defined as "... any goods, article, service, right or interest or class thereof, designated as a commodity under the regulations."¹³³ In this sense, amendments to this Act or relevant jurisprudence to designate a cryptoasset as a commodity under this act may be necessary.

A commodity may also fit into the definition provided in *Enron Capital & Trade Resources Canada Corp v. Blue Range Resource Corporation* wherein it was held that a commodity should be defined as "anything produced for use or sale, article of commerce or object of trade."¹³⁴ The majority of cryptoasset users are deploying their assets strictly as an "object of trade," either in exchange for other cryptoassets or for fiat currency.¹³⁵ Per *CPR v. Ottawa Fire Insurance Company* decision, a cryptoasset could also fit under the definition of a commodity as "... anything moveable that is a subject of trade or acquisition, a kind of thing produced from a sale, an article of commerce, an object of trade."¹³⁶ Thus, a cryptoasset generally seems to fit under this broad and traditional definition of a commodity, as its technological sophistication is much greater than any other commodity defined as such under Canadian legislation. In that sense, we contend that labelling and regulating cryptoassets as commodities would be both ineffective and inconsistent with the goals of the Canadian government and associated various regulatory bodies.

The potential multiple characterizations of cryptoassets under different heads of currencies, securities, commodities, etc. could create regulatory chaos, as competing authorities could lay claim to governing power, creating conflicting jurisdictional approaches, ineffective regulation and enforcement and divergent regulation. It appears that regulators of cryptoassets would best be served by a single federal authority in Canada under the AML/ATF framework.

¹³³ *CabbageTech* Complaint, *Supra* note 120.

¹³⁴ *Enron*, *supra* note 117 at para 39.

¹³⁵ Christine Lagarde, "Addressing the Dark Side of the Crypto World" (13 March 2018), online: IMFBlog (blog) <<https://blogs.imf.org/2018/03/13/addressing-the-dark-side-of-the-crypto-world/>>.

Spencer Applebaum, "Analysis of the Cryptocurrency Landscape" (31 December 2017), online: Medium (blog) <<https://medium.com/@MUBC/analysis-of-the-cryptocurrency-exchange-landscape-948752318fae>>.

¹³⁶ *ASA*, *supra* note 119.

11. RECOMMENDATION

Indeed, rather than instructing regulatory bodies to implement resource-heavy policies restricting decentralized cryptoasset networks that would ultimately offer little protection for the users of these networks, it would be most prudent for Canada to concentrate its regulatory efforts on the area where the government could provide greater public benefit: cryptoasset exchanges. This approach to concentrate regulatory efforts at the locus of cryptoasset transactions – the convertibility mechanism - is imperative as cryptoasset exchange users are theoretically able to transact in almost complete anonymity in terms of identity, location or source of income. In the absence of some degree of regulatory oversight, cryptoasset transactions may be used by innominate parties to swiftly move large amounts of wealth across borders.

The implications of this structure from an AML perspective are of obvious concern. Essentially, the only effective method to ascertain the identity of parties to a cryptoasset transaction would be to ensure that sufficient “know-your-client” (“KYC”) information is collected with respect to the parties opening accounts (known as “wallets”) at cryptoasset exchanges, as well as their sources of funds (e.g., fiat currency that is exchanged into cryptoassets) that are deposited into the wallets to be used in transactions.¹³⁷ Details supporting our foregoing recommendations appear in the remainder of our brief.

12. WHAT IS AML/ATF AND HOW ARE CRYPTOASSETS RELEVANT TO THE DISCUSSION?

Though Canadian law does not define “money laundering” *per se*,¹³⁸ it can be described in different ways, such as, *inter alia*:

- (i) “a form of financial crime in which the proceeds from criminal activity are made to appear legitimate. The goal of many criminal acts is to make a profit for the individual or group that commits the crime. A strategy to fight money laundering seeks to reduce crime by making it harder for criminals to keep and use their profits”;¹³⁹
- (ii) “the process of concealing illicit gains that were generated from criminal activity”;¹⁴⁰
- (iii) “the processing of these criminal proceeds to disguise their illegal origin.”¹⁴¹

In addition, money laundering is often referred to as a three-stage process involving:

- (1) placement of proceeds of crime into the financial system;

¹³⁷ Perri Reynolds & Angela S.M. Irwin, “Tracking digital footprints: anonymity within the bitcoin system” (2017) 20: 2 J Money Laundering Control 172.

¹³⁸ Canada, Office of the Auditor General of Canada, 2003 April Report of the Auditor General of Canada, (Ottawa: Office of the Auditor General of Canada) at s 3.20.

¹³⁹ *Ibid* at s 3.6.

¹⁴⁰ Organization for Economic Co-operation and Development, “Money Laundering”, online: OECD <<https://www.oecd.org/cleangovbiz/toolkit/moneylaundering.htm>>.

¹⁴¹ Financial Action Task Force on Money Laundering, “What is Money Laundering”, online: FATF <<http://www.fatf-gafi.org/faq/moneylaundering/#d.en.11223>>.

(2) creation of layers (i.e., *layering*) of financial transactions to disguise their origins, and

(3) moving the laundered funds back into the legitimate economy (i.e., *integration*).¹⁴²

On the other hand, “terrorist financing” consists of the provision of funds for terrorist activity¹⁴³ and/or as “[...] the financing of terrorist acts, and of terrorists and terrorist organisations.”¹⁴⁴ Chapter 3 of the 2003 *Report of the Auditor General of Canada to the House of Commons*¹⁴⁵ describes the relationship between money laundering and terrorist financing as follows:

[3.25] Money laundering involves the processing of the profits of crimes that were committed in the past so as to disguise their illegal origin. The financing of terrorism, however, involves the processing of funds—whether obtained legally or illegally—to be used in future crimes.

[3.26] Following the terrorist attacks of 11 September 2001, Canada has taken a number of steps to combat terrorist financing. They are aimed at assisting the police to detect and deter the financing of terrorist activities and to investigate and prosecute offences that are related to terrorist financing.

[3.27] Terrorist groups differ from large criminal organizations in several important ways.

- **Motivation.** While drug traffickers and organized crime groups seek primarily monetary gain, terrorist groups usually have non-financial goals that motivate them. According to one definition, the primary goal of terrorism is “to intimidate a population or to compel a government to do something, or abstain from doing any act.”
- **Source of funds.** The financial dealings of a terrorist organization are difficult to investigate since its funds may come from legitimate businesses that the terrorists may own and donations they have received from sympathizers. The apparently legal sources of funds may mean there are few, if any, indicators that would make one or a series of transactions stand out.
- **The size and nature of financial transactions.** Individual financial transactions tied to terrorist operations may involve amounts that are not large enough to trigger existing reporting thresholds. An FBI analysis of the events surrounding 11 September 2001, for example, indicates that the hijackers each opened accounts with a single cash or wire transfer deposit in the average amount of US \$3,000 to \$5,000. The analysis also showed that they made numerous withdrawals in small amounts using mostly debit cards.

¹⁴² Canada, *supra* note 138 at s 3.34.

¹⁴³ Canada, Financial Transactions and Reports Analysis Centre of Canada, *What is terrorist financing?* (Ottawa: 2015) < <http://www.fintrac-canafe.gc.ca/fintrac-canafe/definitions/terrorist-terroriste-eng.asp>>.

¹⁴⁴ Financial Action Task Force on Money Laundering, “International Standard on Combating Money Laundering and the Financing of Terrorism and Proliferation” (February 2018) at 123, online: FATF < <http://www.fatf-gafi.org/media/fatf/documents/recommendations/pdfs/FATF%20Recommendations%202012.pdf>>.

¹⁴⁵ Canada, *supra* note 138.

- **Transfers of money outside the traditional financial system.** There are ways to transfer money from one person or country to another other than using banks or financial institutions. *Hawala* and similar methods of transferring money such as the *Fei ch'ien* and *Hundi* systems have also played a role in moving terrorist funds. In the *Hawala* system, a person gives money to an agent in one country, who tells an agent in another country to give money to a specific person. The transfer is all handled through word of mouth. Funds moved this way do not leave a paper trail similar to one that would be left if the person used a traditional financial setting like a bank.

3.28 As a result, it is difficult to follow terrorist money trails. For the three-year period ending 2003-04, the government has allocated a total of \$34 million to the Financial Transactions and Reports Analysis Centre to detect and deter terrorist financing. Regulations have been developed for reporting transactions that appear to be related to terrorist financing.

One of the rationales or concerns as to why cryptoassets may pose a specific risk in the area of money laundering and terrorist financing,¹⁴⁶ or as a vehicle thereof,¹⁴⁷ may be related to the anonymous nature of cryptoassets and the source of funds thereof. Other concerns (amongst others) relate to:

- (i) “[...] degree of anonymity that can potentially be exploited by money launderers or terrorist activity financiers,”¹⁴⁸ especially in transactions conducted through the Internet;
- (ii) the “origins of funds are difficult to trace and it is difficult to ascertain whether or not the money is from a legitimate source (e.g. some cards can be anonymously loaded with cash at a third party reseller location, such as a Canada Post office)”;
- (iii) “convertible virtual currencies are vulnerable to abuse for money laundering and terrorist activity financing purposes because they allow greater levels of anonymity, or in some cases complete anonymity, when compared to traditional non-cash payment methods.”

¹⁴⁶ Banque de France, “The emergence of bitcoin and other crypto-assets: challenges, risks and outlook” (5 March 2018) 16, online: Focus <https://publications.banque-france.fr/sites/default/files/medias/documents/focus-16_2018_03_05_en.pdf>.

¹⁴⁷ Christine Lagarde, “Addressing the Dark Side of the Crypto World” (13 March 2018), online: IMFBlog (blog) <<https://blogs.imf.org/2018/03/13/addressing-the-dark-side-of-the-crypto-world/>>.

¹⁴⁸ Canada Gazette, *supra* note 5.

Figure 2: At Which Point Should Cryptoassets Be Regulated?

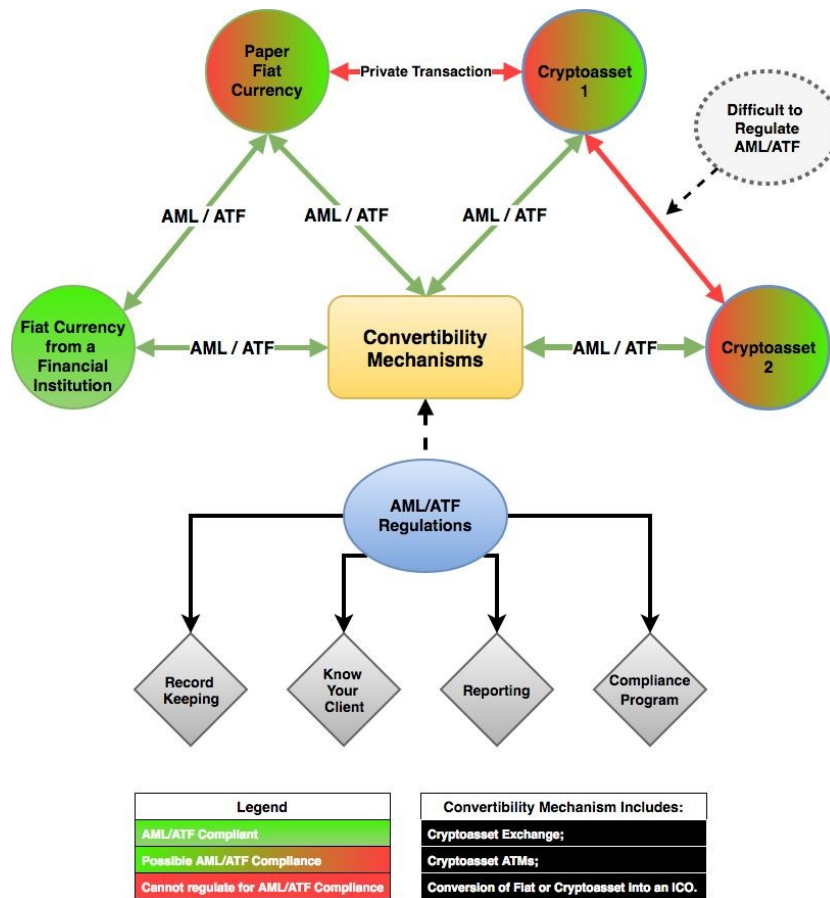


Figure 2 highlights the proposed method we recommend as the most effective way to regulate cryptoassets under a Canadian regulatory framework.

The three main methods of entry into the cryptoasset network are through (i) physical fiat currency, (ii) fiat from a financial institution, and (iii) by exchanging a currently-owned cryptoasset for another cryptoasset. In addition to these methods of entry, there exist convertibility mechanisms that are operated as a method for conversion from currency into cryptoassets and *vice versa*. Our proposal theorizes that the best area wherein the Federal government will be able to effectively and efficiently monitor this space is at the **convertibility mechanism** point. The convertibility mechanisms have been divided into three categories:

- 1) cryptoasset exchanges, which are operations that allow their users to exchange cryptoassets for fiat currency or for other types of cryptoassets and *vice versa*;
- 2) cryptoasset ATMs, which are machines that allow users to exchange cryptoassets for fiat currency and *vice versa*; and
- 3) conversion of fiat or cryptoasset into an ICO, which is the method by which a user would exchange fiat currency or another cryptoasset for ICO tokens or coins issued by a start-up business.

We recommend that these three entry points comprise the space where the Canadian regulators are going to be able to most effectively regulate cryptoassets. As illustrated in Figure 2, there are two methods of convertibility where it will be difficult or impossible to regulate the transfer of cryptoassets and fiat currency. The first of these methods constitute private transactions made between cryptoassets and paper fiat currency. If users wish to purchase cryptoassets with physical fiat currency or if they wish to exchange their cryptoassets for physical fiat currency in a private transaction without the use of a convertibility mechanism, it is going to be extremely difficult to monitor whether this transaction was completed without a criminal element involved. In the same manner in which a person may sell any type of physical asset with paper fiat currency, this type of transaction will be very difficult to monitor in terms of its legality.

The second convertibility situation occurs when users trade cryptoassets among each other without the use of a convertibility mechanism. Similar to the previous transaction category, the legality of these transactions will also be difficult to regulate, given the degree of anonymity involved in this exchange. Fortunately, the large majority of transactions are conducted in the cryptoasset network using convertibility mechanisms. Hence, just as it is impossible for authorities to monitor every transaction occurring in fiat currency, the government's regulatory framework should focus on the preponderance of transactions that can be monitored, being those transactions completed at the point in which convertibility mechanisms exist.

In Figure 2, the green arrows represent the areas through which AML/ATF compliance can be effectively monitored. The green circle, "Fiat Currency from a Financial Institution", represents any fiat currency that is being stored in a financial institution. This green circle indicates that this currency should already have undergone the proper practices and procedures imposed by the financial institution to ensure that the currency is compliant with AML/ATF requirements promulgated by Canadian legislation. Thus, it can be securely concluded that the financial institution has already performed its KYC obligations to ensure that this currency is "clean" and does not originate from proceeds of crime or terrorist financing.

The other three circles in Figure 2, Paper Fiat Currency, Cryptoasset 1 and Cryptoasset 2, all have a possibility of not being "clean" from an AML/ATF standpoint. It is often difficult to accurately identify the source through which paper fiat currency and cryptoassets originated from. It is therefore vital to ensure that these methods of entry into the cryptoasset regime have gone through the proper AML/ATF scrutiny, including record keeping, KYC, reporting of suspicious transactions and compliance program requirements. When physical fiat currency is used in a transaction at a financial institution, the said transaction must already undergo proper AML/ATF regulatory compliance in order to be accepted at the institution. It is vital for the protection of Canada's AML/ATF regime that we also ensure that proper AML/ATF compliance occurs at the convertibility mechanism stage for cryptoassets.

Furthermore, if Canada can properly regulate the convertibility mechanisms, which is the point of entry for a large majority of these transactions, then the Federal government will be able to effectively monitor the only point in cryptoasset transactions where the identity of users and source of funds can be accurately determined.

It is important to bear in mind that regardless of the regulations implemented into this space by the Canadian legislators, there are always going to be areas where proper enforcement of these regulations is going to be difficult, such as the exchange of one cryptoasset to another without the use of a convertibility mechanism. However, by focusing regulatory efforts on the convertibility mechanisms using an AML/ATF framework, Canada will be able to minimize the risk of money laundering and terrorist financing in this space.

13. AT WHAT POINT SHOULD CRYPTOASSETS BE REGULATED?

As set forth above, we suggest that the key point of regulation should occur at the coverability mechanism. Governments and international organizations have struggled with the details of how cryptoassets should be regulated in this rapidly-growing space. An important aspect of this debate focuses on the Canadian government balancing protection of cryptoassets users with ensuring Canadian competitiveness of its financial technology. Other points of this debate include seeking regulatory equilibrium among innovation, privacy and protection of stakeholders. Ms. Christine Lagarde, Director of the International Monetary Fund, has stated that regulators need to respond to these cryptoasset-driven issues in order to “combat tax evasion, money laundering, and the financing of terrorism, ensuring that risks are thoroughly understood and managed.”¹⁴⁹

In this regard, the initial popularity of decentralized cryptoassets was due to their high degree of anonymity and lack of government regulation.¹⁵⁰ These cryptoasset attributes created an environment that could be used by criminals to facilitate money laundering and terrorist financing with a high degree of anonymity. Brown discusses the benefits of anonymity in the cryptoasset space as follows:

In money laundering investigations, a main strategy has always been ‘to follow the money’. Given that the details of all Bitcoin transactions are distributed to all account holders in the ledger, analysis of transaction flows and values against the timing of criminal activities should make it possible to spot the Bitcoin pseudonyms involved and to follow their transaction history. The challenge then would be to link the pseudonym to a real person and, as mentioned already, the decentralised nature of Bitcoin makes this particularly difficult.¹⁵¹

¹⁴⁹ Christine Lagarde, “A Regulatory Approach to Fintech”, (March 2018) online: *Finance & Development* 55:2 <<http://www.imf.org/external/pubs/ft/fandd/2018/06/how-policymakers-should-regulate-cryptoassets-and-fintech/straight.pdf>>.

¹⁵⁰ Steven David Brown, “Cryptocurrency and criminality: the Bitcoin opportunity” (2016) 89:4 *The Police Journal: Theory, Practice and Principals* 327.

¹⁵¹ *Ibid.*

Such anonymity makes it highly improbable that any modern tool or mechanism would be able to track any direct exchange of cryptoassets when they are strictly peer-to-peer transactions from one user to another (e.g., over-the-counter transactions). Attempting to regulate this segment of cryptoasset transactions will ultimately generate little value for the regulators, as this activity will expend significant resources on the incorrect aspect transaction. This concept is similar to two criminals exchanging large amounts of physical fiat currency (cash) between one another without the use of a financial institution intermediary. In both examples, effective monitoring will be both costly and highly ineffective, as attempting to regulate every aspect of a cash or a cryptoasset transaction will largely be futile. Sharma effectively explains this concept:

It is important to note that all of the money laundering and illegal activities that Bitcoins can be used for, can also be done cash. That is, cash has been the primary mode of payment for drug dealers, money launderers, and other violent criminals. But since so many ordinary citizens also rely on cash for everyday payments, governments cannot ban cash. Similarly, even though a small fraction of Bitcoin transactions may be used for illegal activities, it is counterproductive to ban all of cryptocurrencies as that they have potential to improve the current banking system by a lot. Instead, governments should focus their energies on using this revolutionary technology to bring more transparency into their function.¹⁵²

One option for regulation would be a complete and outright ban on cryptoassets, which has been the method pursued by the People's Bank of China¹⁵³ and the State Bank of Vietnam,¹⁵⁴ both of which have enacted laws banning any financial institution from handling or conducting any cryptoasset transaction. We concur with Sharma's comments above that such prohibition seems counter-intuitive, as an intrusive degree of regulation or an outright ban may even result in negative externalities through the creation of an underground network, eventually leading these states to reverse their bans and focus instead on how to best regulate cryptoassets.¹⁵⁵ Such extensive regulation would hence be counter-productive to protecting the AML/ATF regimes of Canada.

¹⁵² Toshendra Kumar Sharma, "How does Bitcoin Money Laundering Work" (27 January, 2018), Blockchain Council (blog), online: <www.blockchaincouncil.org>.

¹⁵³ Xie Yu, "China orders banks to stop financing cryptocurrencies as noose tightens around disrupter", *South China Morning Post* (19 January 2018), online: <<https://www.scmp.com/business/banking-finance/article/2129645/pboc-orders-banks-halt-banking-services-cryptocurrency>>.

¹⁵⁴ Bank Indonesia Communication Department, Press Release, 20/50/DKom, "Trade Balance Deficit Decreases" (25 June 2018), online: <https://www.bi.go.id/en/ruang-media/siaran-pers/Pages/sp_205018.aspx>.

¹⁵⁵ Gilly Wright, "Cryptocurrencies Face Bans, More Regulation", *Global Finance magazine* 32:2 (2 February 2018) 10, online: <<https://www.gfmag.com/magazine/february-2018/cryptocurrencies-face-bans-more-regulations>>.

Again, these considerations favour a regulatory focus on convertibility mechanisms. A convertibility mechanism constitutes the exchange mechanism or processor through which users are able to convert their cryptoasset into fiat money (or *vice versa*). The French Ministry of Finance stated that “assessing the risks associated with virtual currencies must factor in how these currencies are issued, how they are used and in particular transparency of flows, issues of liquidity and their convertibility to legal tender.”¹⁵⁶ Initial concerns expressed by the French Ministry of Finance related to the potential lack of transparency required when setting up a cryptoasset wallet and the total anonymity underlying cryptoasset transactions, rendering critical the necessity to “address the issues of the identities of the principal and effective beneficiary.”¹⁵⁷ The French Ministry of Finance was also concerned with the extraterritoriality aspect of cryptoassets, given the ability of the cryptoasset transactions to be rapidly and discreetly conducted across international borders.

While attempting to regulate peer-to-peer cryptoasset transactions is largely futile, it would be far more effective to instead place the regulatory burden on cryptoasset exchanges that are the primary convertibility mechanism used in order to convert the value of fiat currency into cryptoassets. While this structure would still permit certain cryptoasset transactions to be executed through trades between cryptoassets and physical cash in an “underground” market, while the preponderance of transactions are completed on cryptoasset exchanges, these exchanges constitute the area where regulatory bodies should concentrate their AML/ATF efforts. For this reason, certain exchanges have voluntarily registered themselves in Canada to be MSBs to be compliant with the current AML/ATF framework, prior to the Proposed Amendments, with the intent to gain the public trust.

14. KYC

The term KYC describes the process of a business verifying the identity of its potential clients and assessing potential risks of illegal activities underlying the business relationship. KYC is one of the key measures which can be implemented to reduce the risk of money laundering and terrorist financing. Indeed, as noted in the summary of the Supreme Court of Canada’s decision in *Canada (A.G.) v. Federation of Law Societies*:¹⁵⁸

There is a risk that financial intermediaries — those who handle funds on behalf of others — may facilitate money laundering or terrorist financing. To reduce that risk, Canada’s anti-money laundering and anti-terrorist financing legislation imposes duties on financial intermediaries, including lawyers, accountants, life insurance brokers, securities dealers and others. They must collect information in order to verify the identity of those on whose behalf they pay or receive money, keep records of the transactions, and establish internal programs to ensure compliance. The legislation also subjects financial intermediaries, including lawyers, to searches and seizures of the material that they are required to collect, record and retain.

¹⁵⁶ Virtual Currencies Working Group, “Regulating Virtual Currencies – Recommendations to prevent virtual currencies from being used for fraudulent purposes and money laundering” (June 2014), online: Docplayer <<https://www.economie.gouv.fr/files/regulatingvirtualcurrencies.pdf>>.

¹⁵⁷ *Ibid* at 4.

¹⁵⁸ 2015 SCC 7, [2015] 1 SCR 401.

The Auditor General of Canada identified the best point to combat money laundering and terrorist financing as occurring with the “front-line employees – who deal with customers on a day to day basis.”¹⁵⁹ These employees are in the ideal position to be able to identify transactions that may be categorized as unusual or suspicious. It is important for employees who are positioned on the “front-line” to be able to recognize what constitutes an unusual or suspicious transaction, which define the triggering events leading to suspicious transactions, as they are the gatekeepers for preventing money from being laundered through the organization by which they are employed.

KYC is guided in Canada by FINTRAC, which updated its guidelines in June 2017, expanding and further defining the accepted methods for identifying a client in order to ensure compliance with AML/ATF objectives. FINTRAC has outlined various types of transactions or activities required to identify individuals and confirm the existence of entities. Included in this list of transactions and activities are casinos, financial entities, real estate, securities dealers and money services businesses (“MSBs”). The various KYC requirements for these occupations are detailed under the *PCMLTFA*, including those relating to business relationships, ongoing monitoring processes, beneficial ownership guidelines, third-party determination and regulations relating to politically-exposed persons and heads of international organizations.

In relation to cryptoasset transactions, KYC requirements will most easily and efficiently be completed at the point of a cryptoasset convertibility mechanism. **We recommend that entities operating as convertibility mechanisms would ideally be required to register as MSBs for purposes of AML/ATF enforcement.** As discussed hereinabove, it is at the convertibility mechanism level where government regulation would be most effectively able to implement a KYC-based strategy.

15. CRYPTOASSET EXCHANGES UNDER MSB

In Canada, the law that establishes the AML/ATF framework, Bill-31, *An Act to Implement Certain Provisions of the Budget Tabled in Parliament on February 11, 2014 and Other Measures*¹⁶⁰ (“Bill C-31”) was given Royal Assent on June 19, 2014. Despite the fact that the Governor in Council was conferred the right in subsection 73.1(a) of the *PCMLTFA*¹⁶¹ to make any regulations with respect to “*dealing in virtual currencies*,” the *PCMLTFA* was never amended to include a definition of “*dealing in virtual currencies*,” therefore creating a legislative gap. If “*virtual currencies*” are not to be clearly defined, this situation has the potential to create an over-reaching regime wherein every person who is involved in the cryptoasset sphere be required to register as an MSB.

¹⁵⁹ Canada, *supra* note 138.

¹⁶⁰ Bill C-31, *An Act to implement certain provisions of the budget tabled in Parliament on February 11, 2014 and other measures*, 2nd Sess., 41st Parl., 2014, c. 256(2) (assented to 19 June 2014), SC 2014, c. 20.

¹⁶¹ *PCMLTFA*, *supra* note 3. Indeed, under the Section entitled “AMENDMENTS NOT IN FORCE” of the *PCMLTFA*, it is expressly written:

AMENDMENTS NOT IN FORCE

— 2014, c. 20, s. 256(2), as amended by 2017, c. 20, s. 436

2006, c. 12, s. 3(1)

256 (2) Paragraph 5(h) of the Act is replaced by the following:

(h) persons//’ and entities that have a place of business in Canada and that are engaged in the business of providing at least one of the following services:

[...]

(iv) dealing in virtual currencies, or

(v) any prescribed service;

[...]

In addition to this problem, the legislators, for reasons unknown to us, did not replace paragraph 5(h) of the *PCMLTFA* to include those persons “dealing in virtual currencies.” Accordingly, there is no regulatory requirement for such persons to fall under the auspices of “money services businesses,” obligating them to comply with the various requirements of the *PCMLTFA*, including: (a) record keeping, (b) verifying identity, (c) reporting of suspicious transactions, and (d) registration, as set forth in the FINTRAC Advisory regarding Money Services Businesses dealing in virtual currency.¹⁶² The legislation also does not appear to explore any of the mechanisms relating to the convertibility of cryptoassets into fiat currency (and *vice versa*), which should trigger the application of the *PCMLTFA*. FINTRAC also appears to have given conflicting policy interpretations¹⁶³ as to how cryptoasset businesses must be treated under the *PCMLTFA* and whether they would be defined as an MSB, which can be observed in Schedule A thereof (Schedule A is appended to our report).

When Bill C-31 was given Royal Assent in 2014, it is curious that the legislators never defined “dealing in virtual currencies” in the *PCMLTFA*. It is also perplexing why this phrase was never amended into paragraph 5(h) of the Act in order to regulate certain cryptoasset businesses as MSBs. In this connection, it is important for the legislators to enact legislation that strikes a balance between an effective AML/ATF regime and one that does not stifle innovation in Canadian financial technology, preventing it from becoming a global leader in this space.

(h.1) persons and entities that do not have a place of business in Canada, that are engaged in the business of providing at least one of the following services that is directed at persons or entities in Canada, and that provide those services to their clients in Canada:

[...]

- (iv) dealing in virtual currencies, or
- (v) any prescribed service;

[...]

¹⁶² Canada, Financial Transactions and Reports Analysis Centre of Canada, *Register your money services business (MSB)* (Ottawa: 2017) <<http://www.fintrac-canafe.gc.ca/msb-esm/register-inscrire/reg-ins-eng.asp>>.

¹⁶³ Canada, Financial Transactions and Reports Analysis Centre of Canada, *FINTRAC Policy Interpretations* (Ottawa: 2017) <<http://www.fintrac-canafe.gc.ca/guidance-directives/overview-apercu/FINS/2-eng.asp?s=12>>.

16. AN EXAMINATION OF REGULATORY MODELS FROM SWITZERLAND AND SINGAPORE

16.1. SINGAPORE¹⁶⁴

I. Introduction

Singapore has comfortably settled into its position as one of the world's cryptohavens, as it continues to be a magnet for blockchain ecosystem operations and capital raises, amidst the ups and downs of some of the most popular virtual currencies, such as Ethereum. We examine and analyse below some of the key components of Singaporean legal and regulatory aspects, including legal documentation, data protection, KYC and AML considerations, as well as intellectual property.

II. The Bedrock is the “Solution”

In a typical blockchain cryptocurrency ecosystem, a community exists whose members all have roles to play in the implementation of a solution to an identified problem. Alternatively referred to as a protocol or platform, the solution is the crucial bedrock, as without a viable, practical solution, irrespective of capital raised or number of supporters, the ecosystem is unlikely to succeed. In addition to the technology, thought processes and sophistication behind some of the solutions, the same simplistic market feasibility exercises of the past could work in determining the predicted success or not of a solution, in terms of its usefulness, practicality and sustainability. So, before even starting, the critical question to be considered is “is our solution useful, practical and desirable, and does it make business sense?”

There are, however, some founders who create a new virtual currency on the pretense of a solution, but whose main goal is to see it trade on an exchange, hopefully increase in its value, and gain quick wealth. These participants are not concerned at all about the development or use of the ecosystem and building a community, but only in creating an asset that is driven by speculation. Further to this extent, some participants do not mind that they are engaging in a speculative activity, as long as they ultimately profit, as they never intended on being a long-term part of a cryptoasset ecosystem.

III. Why is Singapore an Attractive Option?

Singapore has been described by many as a conducive landscape for cryptocurrencies and blockchain technology to flourish due to its superb communications network, its global reputation as a financial hub, characterized by non-interference and a balanced approach by regulators, and growing interest in FinTech.

¹⁶⁴ Franca Ciambella *et al.*, *Blockchain Cryptocurrency & the Legal Environment in Singapore* (Singapore: Consilium Law Corporation, 2017).

Unlike some other countries, Singapore has taken a liberal approach and opted for a more balanced view – it has embraced cryptoasset start-ups - and the government has set into motion large-scale initiatives to drive FinTech growth and innovation. The challenge faced by the Singaporean regulator, the Monetary Authority of Singapore (“MAS”) is in ensuring the retail investor and the greater public are adequately protected from “scam” offerings and to instill proper safeguards. Importantly, a key objective of the MAS is to not adopt too many restrictions so as to stifle the crypto environment.

The great interest in the cryptocurrency space in Singapore is from investors and corporations (both local and foreign) alike. The individual investors or token purchasers want to invest in the various cryptocurrencies being issued, while corporations are interested in conducting a token-generation event (“TGE”) related to the issue of digital tokens in Singapore and raising capital (the terms ICO and TGE are used herein interchangeably).

Singapore is viewed as an attractive jurisdiction to conduct a TGE because, among other things; (1) it is easy to incorporate an entity in Singapore; and (2) the MAS has taken the position (as of August 1, 2017) that it will not regulate the offer or issue of digital tokens provided the digital tokens do not constitute products that are regulated under the *Securities and Futures Act* (Cap. 289) (“SFA”) in Singapore. The lack of express prohibition on the issuance of digital tokens and the perception that decentralised cryptocurrencies are considered unregulated assets is therefore the reason Singapore, along with Switzerland, has been identified by many as a “crypto-haven.”

Having said that, it must be noted that more recently, after the publication of “The DAO Report” in July 2017 by the SEC, MAS issued “A Guide to Digital Token Offerings” on November 15, 2017. The guide elaborated that the offering of digital tokens must comply with the SFA only if the digital token constitutes a product regulated under the SFA.

In its guide, MAS also provides several hypothetical case studies of digital tokens that would be regulated in Singapore and others that would fall outside the ambit of its regulatory framework. There is now a clearer picture for potential offerors on which of their offerings may be caught by MAS’ regulatory framework.

MAS has said that it will carefully assess the nature, composition and specifications of the digital token, and has created a “Sandbox” approach in doing so, in an effort to provide speedy replies.

Notwithstanding regulation, an investor must take into account that there will always be inherent commercial risks in the investment, largely due to the success of the solution as discussed above, which could result in an investor losing all or a substantial portion of its investment. This brings us to the second step in the regulatory analysis: It could very well be that the token itself is not regulated, but that the solution or activity of the platform is regulated. For example, if tokens are used for a protocol whose activity is regulated in Singapore, such as insurance or moneylending, then the licenses required by these activities would need to be procured.

IV. Typical Legal Documentation Used for TGE/ICO

The practical reality then is that the only recourse available to a supporter or investor investing or buying into an unregulated digital token or coin offering may be the legal provisions found in the commercial agreements entered into between an investor or supporter and the Token/Coin Generator.

In terms of structuring a TGE or ICO, one way might be for the actual Generator to be set up as a foundation, which is usually in the form of a company limited by a guarantee, as this company is meant to carry out non-profit making activities that have some basis of national or public interest. The actual platform may be operated by a separate operating company. This can be a private limited company which should ideally be responsible for the on-boarding of the users and platform development. The agreements typically involved in such a structure are both a development and service contract.

We set out below some of the other documentation and agreements typically used in digital token or coin offerings in Singapore:

(1) White Paper

The “White Paper” is a document that provides an investor with a preliminary understanding of the intent of the Token or Coin Generator, objectives of the offering, technology behind the project (for example if it is underpinned by blockchain technology), type of corporate structure used in a potential offering and also the financial modelling of the token generation.

The White Paper is often the first document published on the website of the Token Generator and serves as an “expression of interest” to the potential investor. It is imperative for a potential investor to review the information in the White Paper carefully and ask the right questions so that he or she understands the technology behind the digital tokens issuance for example, prior to making an investment.

(2) Legal Opinion

The “Legal Opinion” is an essential first step in Singapore, as its purpose is to analyse the characteristics of the token and determine whether its “behaviour” falls within the scope of the SFA, and any other legislation pertaining to securities law. It would provide advice on any licenses or disclosure requirements required for an ICO. The Legal Opinion would also typically include advice on any other laws that would apply to the operation of the platform.

(3) Pre-Sale Agreement

The Pre-Sale Agreement (“PSA”), as its name implies, is an agreement that is entered into between selected investors and the Generator ahead of the “crowd-sale.”

The pre-sale is usually convened prior to the main TGE or ICO process in order for the Generator to pre-sell the digital tokens or coins to a select group of potential supporters or investors (such as family, friends and selected investors) at discounted prices and for a limited period of time as determined by the Generator. The pre-sale is also a useful way for the Generator to gauge interests in the digital token offering ahead of the crowd-sale with the TGE/ICO. It must also be emphasized that selling too many tokens at a pre-sale may not in fact be a good thing because for an ecosystem or a community to be successful, it often needs a large number of supporters. Selling tokens quickly to a small group may limit the number and scope of supporters, and ultimately the success of a community.

In certain cases, Generators offer a localized version of the Sale of Future Tokens Agreement (“SAFT”) that is compliant with Singapore law, as a means of a pre-sale document.

In certain transactions, parties may decide to enter into an escrow arrangement ahead of the TGE whereby an escrow agent will hold relevant cryptocurrency in trust for the investor, which will be released to the Token Generator upon certain trigger events occurring.

(4) TGE Terms & Conditions

The TGE or ICO Terms & Conditions (the “TGE Documentation”) comprise the main documentation used in the “crowd-sale.”

The TGE Documentation usually contains, among other things, information about the Token Generator, restrictions on distribution of the tokens, disclaimer, indemnification and self-regulation, features of the tokens, procedures for acquiring and receiving tokens and representations and warranties by investors.

In other words, the TGE Documentation is the main legally-binding agreement between the investor and Token Generator and will clearly set out the liability of the Token Generator to the investor in the event that any risks in the issuance materialize. It is therefore essential for the investor to carefully review the TGE Documentation and understand its implications ahead of the investment.

The TGE Documentation will also contain certain commercial terms which will be specific to each offering and differ, depending on the factual matrix and technological details of the offering.

(5) *Compliance Manual*

The Token Generator would generally have in place a robust compliance manual that will contain information on general compliance of the operating entity (that issues the tokens), relationship with regulators (if applicable), corruption and anti-bribery provisions, record keeping and personal data protection policy and more importantly, anti-money laundering and fraud provisions.

MAS has emphasized that the relevant MAS Notices on Prevention of Money Laundering and Countering the Financing of Terrorism may still apply to digital tokens that fall outside the MAS regulatory framework (especially the obligations to report suspicious transactions with the Suspicious Transaction Reporting Office of the Commercial Affairs Department and prohibitions against dealing with or providing financial services to designated individuals and corporates pursuant to the *Terrorism (Suppression of Financing) Act* (Cap. 325)), as well as any related subsidiary legislation.

It would be prudent for an investor to ask the Token Generator if it has in place a robust compliance manual containing all of the provisions mentioned above and whether the Token Generator is willing to share such compliance manual with the investor at the opportune time.

The MAS has also announced that it will, in due course, establish a new payment services framework to include rules to address money laundering and terrorism financing risks related to the dealing or exchange of virtual currencies for fiat or other virtual currencies. It is advisable that the investors seek clarification from the Token Generator intermediaries on whether MAS has issued those guidelines already and, if so, whether they have put in place the required framework before investing.

V. Personal Data Protection

Section 2(1) of the Personal Data Protection Act (“**PDPA**”) states that:

“‘personal data’ means data, whether true or not, about an individual who can be identified —
(a) from that data; or
(b) from that data and other information to which the organisation has or is likely to have access;”

The personal details of the participants collected online at the time of the ICO will constitute personal data under the PDPA. According to the PDPA, a Generator will have to obtain the consent of the participants in order to collect, use and disclose the personal data, and the collection has to be reasonable to provide the product services. The Generator also has to ensure it has made reasonable efforts to prevent unauthorised access to the data. Once the purpose for having the data is over, then the Generator has to cease retaining the personal data.

Section 26 of the PDPA requires that a Generator refrain from transferring any personal data to a country or territory outside Singapore except to organisations that provide a standard of protection to personal data that is comparable to the protection under the PDPA. This is relevant when an ICO is undertaken over a number of countries.

The recent passage of the General Data Protection Regulation and its extra territorial application also presents certain obligations in Singapore if any of the Participants are from the European Union.

VI. KYC/AML

The KYC and AML considerations, as stated above and as included in the compliance manuals, would also be included in the questionnaires for information on supporters or buyers of tokens. While it is unclear whether the *Corruption, Drug Trafficking and other Serious Crimes (Confiscation of Benefits) Act* (Cap.65A) (“CDSA”) may apply to cryptocurrencies, it would be prudent for the Generator to have in place comprehensive questionnaires collecting the identifying information under the CDSA from potential investors, or supporters either at the pre-TGE or TGE stage.

VII. Intellectual Property

In Singapore, copyright is not registrable. Therefore, in order to protect the copyright of the software source codes, the Generator should keep concise records, including dates of creation, of the software source codes for the blockchain protocol.

The Generator should also look into the possibility of registering its patent (if any) for any new processes for its blockchain technology and consider registering any trademarks it has with the Intellectual Property Office of Singapore.

VIII. Conclusion

The decentralised monetary system of cryptocurrencies is likely to be the future of financial transactions in Singapore and will also revolutionise the global financial landscape. It will be interesting to see how MAS attempts to strike a balance between permitting this virtual currency platform to grow and prosper in Singapore and enhancing an already complex regulatory regime with safeguards, with its attempts to protect not only investors, but the public at large. It will also be interesting to see what methods Token or Coin Generators take to ensure their “Solutions” make good commercial sense so that their communities or ecosystems succeed.

16.2 SWITZERLAND¹⁶⁵

On November 16, 2016, the Swiss Financial Market Supervisory Authority (FINMA) issued its strategic goals for 2017 to 2020. Goal No. 5 is to “*push for the removal of unnecessary regulatory obstacles for innovative business models*,”¹⁶⁶ for crowdfunding in particular and FinTech in general.

On August 1, 2017, the first new FinTech rules entered into force.¹⁶⁷ Moreover, a new banking license (banking license light) is currently being discussed in Switzerland based on a draft of regulations published on June 21, 2018. The objective of this new license is for entities (other than banks) to be able to accept deposits up to CHF 100 million.¹⁶⁸

Given, in particular, the Swiss political decision to open its regulations to FinTech (as a strategical objective), events are currently moving quite fast in Switzerland.

On February 16, 2018, FINMA has published guidelines on ICOs¹⁶⁹ (the FINMA Guidelines).

This article is based principally on these FINMA Guidelines (as well as on the first FINMA decisions received), given that they provide for a relatively clear definition of the different categories of tokens and of the applicable Swiss regulation.

I. FINMA Guidelines / Categories of Tokens

FINMA bases its approach on the underlying economic function of the token.¹⁷⁰ It distinguishes three types of tokens:

(1) *Payment Tokens*

Payment tokens (synonymous with cryptocurrencies) are tokens which are intended to be used as a mean of payment for acquiring goods or services or as a means of money or value transfer.¹⁷¹

According to Article 3 Para. 2 Let. b, the issuance of means of payment (which includes payments tokens/cryptocurrencies) by a Swiss entity (i.e. one having a physical presence in Switzerland) is subject to the *Swiss Anti-Money Laundering Act* of October 10, 1997.

One of the consequences of this regulation is that the Swiss issuing entity should be affiliated to a self-regulatory organization (SRO) for AML purposes. This being said, the issuer may choose the option to delegate the acceptance of the funds/amounts to be received to a third-party Swiss financial intermediary (itself being subject to AML).

¹⁶⁵ Alexandre de Boccard, *Swiss regulatory framework applicable to Token Generating Event (TGE / Initial)*, (Switzerland, Ochsner & Associates, 2018).

¹⁶⁶ Swiss Financial Market Supervisory Authority, “FINMA’s strategic goals” <<https://www.finma.ch/en/finma/supervisory-objectives/strategy/>>.

¹⁶⁷ Switzerland Government, The Federal Council, *Federal Council puts new fintech rules into force* (Bern: 05 July 2017) <<https://www.admin.ch/gov/en/start/documentation/media-releases.msg-id-67436.html>>.

¹⁶⁸ Government of Switzerland, Le Chef du Département fédéral des finances DFF, *Modification de l’ordonnance sur les banques (autorisation FinTech) : ouverture de la procédure de consultation* (Switzerland : 21 June 2018) <https://www.admin.ch/ch/f/fgg/pc/documents/2967/OB-autorisation-FinTech_Lettre_fr.pdf>.

¹⁶⁹ Swiss Financial Market Supervisory Authority, “FINMA publishes ICO guidelines” (16 February 2018) <<https://www.finma.ch/en/news/2018/02/20180216-mm-ico-wegleitung>>.

¹⁷⁰ FINMA Guidance 04/2017, 29 September 2017 (Switzerland), § 3.1, page 3 [FINMA].

¹⁷¹ *Ibid.*

In case of such delegation, the issuer should not be subject to AML (as this may be confirmed by FINMA in the context of a non-action letter). Several third-party financial intermediaries currently provide for such KYC/AML tasks. In addition, several Swiss banks have agreed to open commercial accounts (denominated in fiat) for companies that have performed an ICO.

(2) *Utility Tokens*

Utility tokens are tokens which are intended to provide access digitally to an application or service by means of a blockchain-based infrastructure.¹⁷²

For example, the utility token “has additionally an investment purpose at the time of its issuance,”¹⁷³ in other words, if the proceeds (even part of them) of the ICO are used to develop the main function of the token/platform (blockchain technology), FINMA treats such a token as a security.¹⁷⁴

However, in the case where the security does not provide for (i) voting rights (such as equity/stocks/shares), and/or (ii) economic rights of the issuer (such as equity, stock, shares or participation rights) and/or (iii) a claim (debt issued by the issuer, such as bonds), the token may qualify as “uncertificated security.” The main requirement to issue such uncertificated securities (on the primary market) is to maintain a token and tokenholders’ register (which can be accomplished digitally using a blockchain, as this has been confirmed by FINMA).¹⁷⁵ However, based on the same assumption (i.e., no voting or ownership rights granted by the issuer, and/or no outstanding debt of the issuer), no prospectus is required under current Swiss laws (more specifically the *Swiss Code of Obligations*).

(3) *Asset Tokens (Securities Tokens)*

FINMA uses the term “asset token” instead of “security token.” This being said, materially and from a Swiss legal perspective, these concepts are essentially similar.

According to the FINMA Guide, asset tokens represent assets such as a debt or equity of the issuer. In terms of their economic function, these tokens are analogous to equities, bonds or derivatives.¹⁷⁶ To complete the picture, we could add the structured products and the mutual funds.

In case the tokens qualify as equities (including participation rights; i.e., shares without voting rights) or bonds, an issuing prospectus according to Swiss law is required in case the tokens are offered or sold to the public (i.e., not being exclusively offered to a limited circle of investors). However, under the current laws (more specifically the *Swiss Code of Obligations*), no filing or review of the prospectus by the regulator or another official or self-regulated body is required.

In addition, in case the issuance is performed “for own account,” no license (as securities trader) is required under Swiss law. In other words, the issuance of share tokens, participation-right tokens or debt tokens for own account is, in principle, not subject to Swiss financial laws, authorization requirements, or prospectus content requirements.

¹⁷² *Ibid.*

¹⁷³ *Ibid* at § 3.2.2, page 5.

¹⁷⁴ *Ibid.*

¹⁷⁵ *Ibid* at § 3.2, page 4.

¹⁷⁶ *Ibid* at § 3.1, page 3.

Finally, tokens enabling physical assets to be traded on the blockchain also fall within the category of asset tokens. Such tokens may qualify as “uncertificated securities.”

II. Cantons: Zoug, Neuchâtel & Geneva

As in Canada, Switzerland is a federal jurisdiction. The "provinces" are called "Cantons." Several Cantons are very welcoming to blockchain and issuers of tokens, such as Zoug, Neuchâtel & Geneva.

On May 28, 2018, the Canton of Geneva published an ICO guide to provide specific information (including taxation-related matters) and to assist token issuers (whether Swiss or foreign promoters) on all aspects and different steps of an ICO,¹⁷⁷ including post-ICO events.

Thanks to the sophisticated blockchain, crowdfunding and smart contract ecosystem developed promptly and efficiently by the Canton of Geneva, token projects can be presented to the Canton within a short time frame, as well as simultaneously to various experts, such as Swiss banks, Geneva tax authorities, KYC/AML providers, FinTech specialists, as well as tax advisors and lawyers specialized in FinTech (all subject to a non-disclosure agreement and other internal rules).

17. CONCLUSIONS — TOWARDS A NEW CRYPTOASSET REGULATORY REGIME

Through our above comparative examination of the current global regulatory regimes addressing cryptoassets and the complexity of the cryptoasset space, we propose that establishing a new regulatory regime in Canada would constitute the most prudent approach “on the grounds that these offerings are so new and multi-faceted that they cannot be captured satisfactorily by existing regulations.”¹⁷⁸ To this extent, “creating a new regulatory regime... is an extremely difficult and resource-consuming task”; realistically, the requisite time required to implement such a framework would necessitate a long-term planning horizon.¹⁷⁹

¹⁷⁷ Republic and State of Geneva, Department of Security and Economy, *Initial Coin Offerings (ICOs) in the Canon of Geneva* (Geneva: 28 May 2018) <<https://www.ge.ch/document/guide-initial-coin-offerings-icos-canton-geneva>>.

¹⁷⁸ France, Autorité Des Marchés Financiers, *Discussion Paper on Initial Coin Offerings* (Discussion Paper) (2017).

¹⁷⁹ *Ibid.*

As an initial measure, there exists notable support¹⁸⁰ that those “dealing in virtual currencies” should be regulated under Canada’s AML/ATF legislative framework, and, more particularly, as domestic and/or foreign MSBs (i.e., reporting entities) that are subject to obligations of: (i) record keeping, (ii) KYC, and (iii) reporting.¹⁸¹ Furthermore, the Federal Government has appropriately taken the initiative in releasing its Proposed Amendments (on June 9, 2018), containing the *caveat* that cryptoassets might actually be harder to launder than traditional fiat.¹⁸²

Based on the conclusions gleaned from our examination of the current Canadian regulatory landscape, review of the inherent attributes of cryptoassets and analysis of certain international models of cryptocurrency from the United States, Switzerland and Singapore, we offer the following recommendations:

1. The definition of “virtual currency” (or cryptoasset) should be replaced by “cryptoasset” so as to avoid ambiguity and indefiniteness

Under the heading “Virtual Currencies” of the Federal Regulatory Impact Assessment Statement, virtual currencies are described therein as:

The evolving financial services landscape is further influenced by virtual currencies, especially decentralized digital payment systems, like Bitcoin, that operate outside the traditional financial system. A virtual currency is a medium of exchange that allows for value to be held and exchanged in an electronic, non-physical manner, is not a fiat currency (i.e. the official currency of a country), has the intended purpose of being exchanged for real and virtual goods and services, and allows peer-to-peer transfers.

Virtual currencies can be “centralized,” in that they are issued and controlled by a single company or entity, or “decentralized,” in that there is no central authority that creates or manages it (e.g. Bitcoin). Rather, these tasks are managed collectively by the network of some virtual currency users.

¹⁸⁰ See the evidence submitted by:

- **Dominion Bitcoin Mining Company** (available at: <http://www.ourcommons.ca/Content/Committee/421/FINA/Brief/BR9977217/br-external/DominionBitcoinMiningCompany-e.pdf>);
- **Ms. Annette Ryan (Associate Assistant Deputy Minister, Financial Sector Policy Branch, Department of Finance)** (available at: <http://www.ourcommons.ca/DocumentViewer/en/42-1/FINA/meeting-163/evidence#Int-10230587>);
- **Mr. Luc Beaudry (Assistant Director, Collaboration, Development and Research Sector, Financial Transactions and Reports Analysis Centre of Canada)** (available at: <http://www.ourcommons.ca/DocumentViewer/en/42-1/FINA/meeting-133/evidence#Int-9976970>);
- **Mr. Kyle Kemper (Executive Director, Blockchain Association of Canada)** (available at: <http://www.ourcommons.ca/DocumentViewer/en/42-1/FINA/meeting-140/evidence#Int-10039264>);
- **Stuart Davis, Chief Anti-Money Laundering Officer, AML Enterprise, BMO Financial Group** (available at: <http://www.ourcommons.ca/DocumentViewer/en/42-1/FINA/meeting-140/evidence#Int-10039264>).

¹⁸¹ It is worth mentioning that FINTRAC’s guidance document, entitled “Guideline 2: Suspicious Transactions” (June 2017), available at: <http://www.fintrac.gc.ca/guidance-directives/transaction-operation/Guide2/2-eng.asp>, provides, at sections 7 and 8 thereof, good indicators and KYC measures with respect to triggering events of suspicious transactions.

¹⁸² Kai Sedgwick, “Cryptocurrency is Harder to Launder Than Fiat Currency” (2 February 2018) online: Bitcoin.com <<https://news.bitcoin.com/cryptocurrency-harder-launder-fiat-currency/>> as shown through the quote (“[d]ue to the nature of public blockchains and the need to cash out into fiat, cryptocurrency is easier to monitor”).

In addition, virtual currencies can be “convertible” or “non-convertible,” depending on whether they can be exchanged for funds. Convertible virtual currencies are vulnerable to abuse for money laundering and terrorist activity financing purposes because they allow greater levels of anonymity, or in some cases complete anonymity, when compared to traditional non-cash payment methods. Virtual currencies can be accessed globally via online or mobile systems. They allow for the rapid transfer of funds within or across borders, oftentimes without any intermediary, are generally characterized by non-face-to-face customer relationships and can circumvent the physical “brick and mortar” financial system entirely. Due to these characteristics, virtual currencies are increasingly being used to facilitate fraud and cybercrime, and to purchase illicit goods and services on the Dark Web.

The Proposed Amendments currently define the term “virtual currency” as:

- (a) a digital currency that is not a fiat currency and that can be readily exchanged for funds or for another virtual currency that can be readily exchanged for funds; or
- (b) information that enables a person or entity to have access to a digital currency referred to in paragraph (a).¹⁸³

This proposed definition of “virtual currency” is insufficient, as it promotes the perception that it is: (i) a “currency,” which it is not (discussed in Section 5 above), (ii) a “digital currency,”¹⁸⁴ which it cannot be considered, as there is no definition thereof under current Canadian legislation for such expression,¹⁸⁵ (iii) a form of “electronic money,” similarly for which no definition thereof exists under current Canadian legislation, (iv) or money.¹⁸⁶

Moreover, it is not possible to ascertain whether the current definition of “virtual currency” would capture ICOs, ITOs and their corresponding tokens, such as transactional, utility and platform tokens. Tokens may not share similar characteristics (or attributes) with traditional currency or cryptocurrencies, such as Bitcoin and/or Ether.¹⁸⁷ Among the unintended negative consequences of using the phrase “dealing in virtual currency” is that it is not possible to determine whether users of the cryptoassets, exchange services, value transfer services, mining services or such other exchanges, all of which may act as convertibility mechanisms, are encompassed by said terminology.

¹⁸³ Canada Gazette, *supra* note 5 at 1(7), 14, 15, 25, 26, 27, 29, 31, 32, 33, 35, 36, 40, 42, 49, 51, 55, 57, 61, 63, 67, 69, 70, 73, 79, 81, 82, 84, 86, 95, 116, 120, 121, 122, 123, 125, 129, 133, 135, 136, 137, 144, 146, 154, 155, the section as it pertains to Schedule 4 and 5 of the Proposed Amendments.

¹⁸⁴ Government of Canada, Financial Consumer Agency of Canada, *Digital Currency* (Ottawa: 19 January 2018) <<https://www.canada.ca/en/financial-consumer-agency/services/payment/digital-currency.html>>. According to the Government of Canada’s website “digital currency” can be considered “electronic money”.

¹⁸⁵ As of July 9th, 2018, there is no mention of “digital currency” on the legislation (using ‘<http://laws-lois.justice.gc.ca/Search/Search.aspx>’ to search).

¹⁸⁶ Straitev, *supra* note 19.

¹⁸⁷ Haeems, *supra* note 9.

One possible course of action could be to amend the *PCMLTFA* to include the definition of “virtual currencies” or, ideally utilize the term “cryptoasset” in the legislation, which would fall in line with European Union banking authorities and/or FINCEN’s definition of same, as there does not currently exist any consensus in Canada¹⁸⁸ as to how a “virtual currency” (or “cryptoasset”) should be defined. Specifically, “cryptoasset” could be defined (as per the EU banking authorities) as: “a digital representation of value that is neither issued by a central bank or a public authority, nor necessarily attached to a [fiat currency], but is accepted by natural or legal persons as a means of payment and can be transferred, stored or traded electronically.”¹⁸⁹

2. AML/KYC enforcement pertaining to cryptoassets should occur at the convertibility mechanism nexus

In our view, the existing KYC framework in Canada is sufficient, indeed exemplary, in enforcing AML/ATF provisions relating to cryptoassets. To this extent, FINTRAC released “Guideline 2: Suspicious Transactions” in June 2017, which detail KYC procedures to be followed, as well as “red flags” that are potential indicators of money laundering and/or terrorist financing activities.

Moreover, KYC procedures are highly effective, as they may utilize sophisticated technological advancements to ascertain an individual’s identity (e.g., facial recognition, document scanning and authentication). Such procedures may be easily implemented to ensure documents required to verify customer identity constitute those that are “authentic, valid and current”¹⁹⁰ and verifiable by an independent third party.

Such enforcement could occur by obligating those persons “*dealing in virtual currencies*” (or “*dealing in cryptoassets*”), for example, cryptoasset exchanges that would fall into the MSB regime, to adhere to the current *PCMLTFA*-MSB regime. These obligations would have the benefit of compelling compliance with the *PCMLTFA* requirements, including KYC processes to be implemented for the convertibility mechanisms. Moreover, “FINTRAC Guideline 2: Suspicious Transactions,” should be continued to be used as a paradigm for KYC compliance.

¹⁸⁸ The Financial Consumer Agency of Canada loosely defines “digital currency” as electronic money that is not available as bills or coins, and are not legal tender in Canada. See: <https://www.canada.ca/en/financial-consumer-agency/services/payment/digital-currency.html>.

¹⁸⁹ European Banking Authority, “EBA Opinion on ‘virtual currencies’” (4 July 2014), online: EBA <<https://www.eba.europa.eu/documents/10180/657547/EBA-Op-2014-08+Opinion+on+Virtual+Currencies.pdf>>.

¹⁹⁰ Canada Gazette, *supra* note 5.

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SCHEDULE A

Summary of FINTRAC Policy Interpretations Regarding MSBs (Virtual Currency)

Policy Interpretation	Rendered on	Description	Decision rendered by FINTRAC
PI-5404	2012-05-02	Securities dealer v. MSB - "There is additional clarification in the interpretations notice that states that a business would be exempt from MSB registration if the activity was carried out as part of another regulated activity (purchasing securities is provided as an example here). The question in this regard is whether the MSB definition would apply to a securities dealer that is also conducting foreign exchange transactions outside of the scope of securities related purchases - are they also required to be registered as an MSB?"	"Should a securities dealer provide money services business (MSB) activities, such as foreign exchange, outside of their securities dealer activities, the securities dealer would be required to register as an MSB. Upon registration as an MSB, the registrant would indicate that their business is also another type of reporting entity (i.e., a securities dealer). As an MSB and a securities dealer, the entity would be subject to all applicable sections of the [PCMLTFA] and its associated regulations."
PI-5549	2013-05-09	Business engaged in the trade of digital tokens, particularly Bitcoin and Litecoin.	"Based on the information you provided, namely that your 'business is engaged in the trade of digital tokens, particularly Bitcoin and Litecoin', it appears that your entity is not, at this time, engaged as an MSB in Canada as per the Proceeds of Crime (Money Laundering) and Terrorist Financing Act and its associated Regulations. In fact, your business doesn't provide the services of remitting and/or transferring funds for the sake of the service. The transfer of funds is simply a corollary of your actual service of trading virtual currency. Therefore, you do not have to register your entity with us."

PI-5550	2013-05-09	Buying and selling Bitcoins directly from customers; bitcoin payment provider; start an exchange.	“Based on the information you provided, namely that your entity ‘Buy and Sell Bitcoins directly from customers’, it appears that your entity is not, at this time, engaged as an MSB in Canada as per the [PCMLTFA] and its associated Regulations. In fact, your entity doesn’t provide the services of remitting and/or transferring funds for the sake of the service. The transfer of funds is simply a corollary of your actual service of buying and selling virtual currency. Also, the creation of a ‘software for business to accept Bitcoin payments and either keep Bitcoins or automatically convert to CAD’ and an ‘order book where people can put in an order at x price and hope it gets filled’ does not make your entity, at this time, engaged as an MSB in Canada since your entity provides a platform allowing businesses to accept or trade virtual currency.”
PI-5551	2013-05-09	Virtual currency – “Company ABC purchases virtual currency such as bitcoins, litecoins, Facebook credits, world of Warcraft coins at bulk discount rates and sells it at physical locations across the country as well as online through cash deposits in banks. In our physical stores we will collect the money from buyers first before sending them the virtual currencies.”	Based on the fact pattern, “[...] it appears that your entity is not, at this time, engaged as a [MSB] in Canada as per the [PCMLTFA] and its associated Regulations. In fact, your entity doesn’t provide the services of remitting and/or transferring funds for the sake of the service. The transfer of funds is simply a corollary of your actual service of buying and selling virtual currency. Therefore, you do not have to register your entity with us.”
PI-5554	2013-05-16	Bitcoin exchanges.	“At this time, if the entity buys and sells Bitcoins directly from customers, it appears that this entity is not engaged as an MSB in Canada as per the [PCMLTFA] and its associated Regulations. In fact, this kind of entity doesn’t provide the services of remitting and/or transferring funds for the sake of the service. The transfer of funds is simply a corollary of their actual service of buying and selling virtual currency.”

PI-5561	2013-06-04	Bitcoin exchange – trade of digital tokens	Trade of digital coins is not recognized under the <i>PCMLTFA</i> as one of the three MSB activities. “While the remitting or transmitting of funds is an MSB activity, in this specific scenario, the remitting or transmitting of funds that occurs is incidental and only happens as the business carries out its core activity of trading digital token. The remitting and transmitting of funds is the method used by this business to provide its service of trading digital token. In addition, handling Bitcoins, or defining a business as a Bitcoin Exchange, does not automatically make the business exempt from registering as a MSB. The business may perform other activities, which may or may not involve Bitcoins, which would make it subject to the <i>PCMLTFA</i> . While the <i>PCMLTFA</i> applies to business engaged in ‘foreign exchange dealing,’ this does not apply to Bitcoin as it is not a national currency of any country.”
PI-5573	2013-07-16	Digital cash platform which mints high-encrypted single use digital coins that can be validated and settled in real-time.	If the entity is remitting and/or transmitting funds of merchants and/or consumers for the purpose of carrying out “electronic payments,” or more specifically, “P2P payments” or person to business payments, the entity, at this time, is engaged as a MSB.
PI-5598	2013-08-19	Bitcoin/fiat currency transactions in Canada, wherein the transaction occurs as follows: (1) log into Exchange account and selects add CAD100 credit, (2) transfers CAD100 from personal account into Exchange’s bank account, quoting on-off payment reference, (3) buys CAD100 of BTC from the Exchange at a quoted rate based on the Exchange’s bid/ask spread, (4) uses BTC balance to buy GBP from the Exchange at a quoted rate based on the Exchange’s bid/ask spread, (5) withdraws GBP from the Exchange to personal GBP bank account. - “Even where users think they are making a straight conversion from, for instance, CAD to GBP, the actual Back-office transaction will include Bitcoin as a mid-way currency [...]” and that “[t]he Exchange will hold bank accounts with a major bank in each jurisdiction in whose currency we trade – e.g. CAD bank account in Canada & GBP bank in the UK.”	The entity will be engaged in foreign exchange dealing and as such, will be a MSB per the Act and its associated Regulations.

PI-5601	2013-08-22	Company ABC provides real time purchasing of small amounts of crypto-currency using an INTERAC debit card. It also facilitates online checkouts where merchants accept Bitcoin while consumers hold debit card balances.	The business is not engaged as a MSB.
PI-5603	2013-08-27	Consumer will scan a digital wallet and specify the amount being sold to the ATM. The ATM will then calculate the market price of Bitcoin and subtract the transaction fee (a pre-set percentage) from the total amount to be received in fiat. The Bitcoins purchased from the consumer will then be transferred to Company ABC's online exchange account and an amount in Canadian dollars will be dispensed to the consumer.	Based on the summary of Company ABC, it appears that your entity is not, at this time, engaged as an MSB.
PI-5685	2014-01-21	Selling a pre-paid bitcoin card at retail locations and that "those cards have activation codes on them. The activation codes can be redeemed only on our website for credit."	The entity is not, at this time, engaged as an MSB in Canada.
PI-6095	2014-02-17	Virtual currency exchange not covered – clarifications	<i>PCMLTFA</i> does not apply to virtual currencies because they do not fall within the definition of "funds" under the <i>PCMLTFA</i> . The <i>PCMLTFA</i> also covers businesses engaged in "foreign exchange dealing," however; this also does not apply to virtual currencies as they are not a national currency of any country. With this in mind, it is important to note that handling virtual currency, or defining a business as a virtual currency exchange, does not automatically make the business exempt from registering as a MSB. The business may perform other activities, which may or may not involve virtual currency, which would make it subject to the <i>PCMLTFA</i> .

PI-6110	2014-03-04	Bitcoin – payment for invoices through EFT as an online bill payee – “Company ABC is a convenient and easy option for the small business, entrepreneur or professional to collect and receive payments directly to their bank accounts from their customers through [EFT] as online bill payee” - ABC’s clients will have to provide the following during the sign-up process: (1) full legal name of the company; (2) business number incorporation number; (3) existing banking information including a banking reference; (4) type of industry and expected monthly volumes; (5) contact details of at least one director; and (6) all companies using NoCheque need to have been in business for at least 3 years.	The entity is a MSB.
PI-6244	2014-09-30	Using crypto-currency for exchanges – “the client could be depositing \$CAD in his account, convert the funds into a crypto-currency and then sell back that currency in exchange of \$USD”	The company will be providing a foreign exchange dealing service, and will, therefore, be engaged as an MSB in Canada.
PI-6246	2014-10-01	“Bitcoin as the underlying internal transfer technology that allows users to send remittances online” and “User accounts that hold Canadian dollars send funds through Bitcoin’s payment protocol only as a method of simplified monetary movement”	If a user can request the remittance of fiat currency to another individual or entity, then ABC INC. will be considered as engaged as a MSB in Canada, with all of the associated obligations.

<p>PI-6268</p>	<p>2014-12-10</p>	<p>Bitcoin business – “funds will be exchanged at a local Bitcoin exchange and sent to a foreign Bitcoin exchange to be converted back to fiat currency.”</p>	<p>“[...] The Government of Canada has made changes to what services make an individual or an entity an MSB in Canada to include virtual currency services; however, these changes are not yet in force. Individuals and entities engaged in the business of dealing solely in virtual currencies will be MSBs, but cannot yet register with FINTRAC. Before these individuals and entities will be subject to [PCMLTFA], regulations need to be written to define what it means to be engaged in the business of providing services such as dealing in virtual currency.</p> <p>Based on the information you provided in your business model, namely that ‘funds will be exchanged at a local Bitcoin exchange and sent to a foreign Bitcoin exchange to be converted back to fiat currency,’ it appears that your entity is providing fiat to fiat currency remittance services and therefore appears to be, at this time, engaged as an MSB, as per the <i>PCMLTFA</i> and its associated Regulations.</p> <p>As a MSB in Canada, you have legal obligations under Canada’s <i>PCLMTFA</i> [...]”</p>
<p>PI-6367</p>	<p>2015-10-16</p>	<p>Purchase and/or sale of virtual currency from an online virtual currency exchange; matching of buyers and sellers and receipt of funds directly from the individual.</p>	<p>Not a MSB, as “changes are not yet in force. Individuals and entities engaged in the business of dealing in virtual currency services will be MSBs, but cannot yet register with FINTRAC. [...] Based on the information you provided, it appears you are not providing any of the MSB services identified above, therefore, at this time, you are not engaged as an MSB in Canada as per the [PCMLTFA] and its associated Regulations and cannot register with us.”</p>
<p>PI-6369</p>	<p>2015-11-09</p>	<p>Transfer of funds from one individual to another using an electronic funds transfer network</p>	<p>You are a MSB as a result of the following summarized scenarios:</p> <ol style="list-style-type: none"> 1. Pay-out service provided to merchants outside of Canada to pay end recipients in Canada; 2. Pay-out service provided to merchants in Canada with end recipients outside of Canada; <p>Pay-out service provided to merchants in Canada with end recipients in Canada; [...]</p>